

& FINANCIAL STATEMENTS

NORTH HARBOUR RUGBY FOOTBALL UNION INC

## **OFFICE HOLDERS**

Patron Barry Morris
President Brad Meurant
Vice President Richard Kidd

Life Members

Pat Delich Peter Dolan Ray Diver
Chris Kennings Peter Thorburn Wayne Shelford
Clive Kelly Miles Marcroft

#### **Board of Directors**

Chairman Shaun Nixon

Directors

Gary Colhoun Martin Cooper Brett Craies
Val Graham Gary Howarth John Morgan

Chris Mitchell Mike Ridgway

Co-opted Russell Hilton-Jones

#### **Honorary Positions**

**Auditors** 

Accru Smith Chilcott

Doctors

Stu Walsh Warren Groarke James Recordon

#### **Solicitors to the Union**

Davenports North Harbour

#### **Past Presidents**

Jim Stuart 1985-1986 1987-1988 Allan Pengelly 1989-1990 Bruce Blackett 1991 Graeme Matheson 1992-1993 Chris Doel 1994-1995 Peter Lamont 1996-1997 Peter Dolan 1998-1999 John Wynyard 2000-2001 Colin Gibbons Ken Osborn 2002-2003 2004-2005 Ray Diver 2006-2007 Bruce Morrison Steve Lobb 2008-2009 2010-2011 Wayne Shelford 2012-2013 Gary Howarth

#### **Past Chairmen**

1985-1988 Chris Kennings 1989 Dennis McColl 1990-1992 Peter Dolan 1993-1995 Peter Atkinson 1996-2000 Brian Purdy 2001-2004 Laurie Margrain 2005-2007 Gerard van Tilborg 2008 - 2014 John Morgan

### **Council of Club Delegates**

Chairman Chris Mitchell East Coast Bays Bruce Strang Glenfield Alan Linstrom Helensville Joe Heng Kumeu Tim Giles Mahurangi Sam Ryburn Marist John Abell Massev Mark Jovnt Northcote David Newman North Shore Chris Tankard Royal NZ Navy Aaron Gibb Silverdale Harry Abraham Chris Williams Takapuna Referees Rob Marshall Junior Rugby Committee Paul Evans Secondary Schools Lester Dallow Maori Bernard Te Paa

## **HARBOUR STAFF**

2016 As at 31 December 2015

Chief Executive Brett Hollister Commercial Manager Callum McNair **Operations Manager** Miles Marcroft Rohit Patel Finance Manager Alex O'Dowd Community Rugby Manager **Executive Asst & Events Manager** Jacqui Scheib Membership & Ticketing Sandra Southworth **Operations Officer** Tina Gates Denis Henderson Club Liaison Officer Referee Education Officer Paul Greenstreet Bill Wigglesworth Player & Coach Development Officer Player & Coach Development Officer Michael Marnewick Women's Player & Game Development Officer Chelsea Allev

#### **ITM Cup Management**

**Head Coach** Steve Jackson Alex O'Dowd **Assistant Coach** Peter White Manager Assistant Manager Clive Kelly Strength & Conditioning Coach Dean Rice Physiotherapist Ash Draper Dr Ian Stewart Team Doctor Rowena Nelson Rehabilitation Therapist Fiona Brading Professional Development Manager





# **BOARD OF DIRECTORS**



Shaun Nixon Chairman



Gary Colhoun



Martin Cooper



Brett Craies



Val Graham



Russell Hilton-Jones Co-Opted



Gary Howarth



Chris Mitchell



John Morgan



Mike Ridgway



# FAMILY OF SPONSORS

North Harbour Rugby would like to thank and acknowledge the following sponsors for their ongoing support throughout the 2015 season. Your sponsorship and support is sincerely appreciated and enables us to provide opportunities for people in the North Harbour region to participate in rugby at all levels.

#### SUPPORT SPONSORS































#### PRINCIPAL MAJOR SPONSOR



#### **MAJOR SPONSORS**



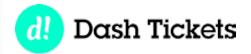












#### **FUNDING PARTNERS**





























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# PRESIDENTS MESSAGE

Welcome to the 31st Annual General Meeting of the North Harbour Rugby Union. A special welcome to our Patron Barry Morris, Life Members, Past Presidents and Past Chairmen. Welcome also the Club, School Representatives and other members.

Thank you all for your attendance and support.



The ITM Cup campaign had a touch of deja vous with our win loss ratio. The inability to win the crucial must win games to progress to the playoffs is still a big worry.

To Steve and his staff 'all the best for the 2016 season'. I am sure with the introduction of new players, support

staff and learnings from 2015, we can all look forward to victories to send us into the playoffs.

Congratulations to Geoff Alley and his group of assistants and players for a great 7's campaign. Making the final of the Nationals was a fantastic effort. The effort and commitment to the task was quite obvious.

It was great to see our Women's 7's side at the Nationals this year. Congratulations to Charmaine Smith. Stacey Martin and Florida Fatanitavake on making the National Training squad.

Our Roller Mills achieving 4th place in the Tournament in Whangarei was a great effort and congratulations to our coach Tony Bruce.

Congratulations to Greg Aldous and his group for their efforts at the U19's Tournament in Taupo. Considering the issues they had with some dodgy kai on route to the tournament - 6th place was a great effort.

The Club season saw a healthy competition right across the board. Finals days were a great spectacle and all clubs can take a bow for their contributions. We saw some of our smaller clubs really put in the "hard yards" over the 2015 season and will prosper for the ensuing seasons.

To Massey congratulations on winning the Premiership for 2015. The form team came through in the end.

Congratulations to Northcote for taking Club of the Year. The depth of your club is a testament to the 'worker bees' involved.

A big thank you goes out to Chris Mitchell and his Council of Clubs to deal with the 'nuts and bolts' of our Union. To all the Clubs you are the life blood and guardians of this Union. Thank you for the hard work and commitment you show in recruiting and retaining our young men in this great game.

My two year term as President comes to an end. Arriving in the Board Room my first impression was "how hard can this be?" How naïve was I? My admiration goes out to the Chairman and Board Members for their hard work and many hours of time they put into the Union. Two years later, I must confess, although at times a difficult task, I thoroughly enjoyed my term.

To all our Union stakeholders in the rugby community, from club and school players, coaches and administrators, the Referees Association, our sponsors, fellow Board members and to our staff, please accept our grateful thanks for your efforts and your support of North Harbour Rugby.

Finally I would like to wish the incoming President, Richard Kidd, all the best for his term.

Brad Meurant PRESIDENT







# CHAIRMAN'S REPORT

#### ON BEHALF OF THE BOARD OF DIRECTORS

The 2016 year started with a fantastic result at the National Sevens Tournament where North Harbour made the final. Congratulations to all of the players, coaches and management of that team. It has highlighted the level of talent that we have

coming through our academy program and sets the scene for a great year ahead.

In 2015 the ITM cup result was disappointing from the point of view of where we placed however each individual game was no embarrassment with some closely contested games.

In order to improve our ITM C up result we will continue to require the

combined hard work and 100% commitment and support for our players, coaches, administrators and stakeholders of this Union. We have also recently appointed a Director of Rugby in order for us to achieve our purpose statement which is:

"To create a high performance rugby environment which develops and promotes our people to achieve success"

The 2015 club competition continued to be strong with a high standard of play. The final between Massey and North Shore was tightly contested and either team could have won. The support shown and atmosphere at these games is something to be very proud of and highlights just how important club rugby is in our community.

This is very evident to myself and other members of the Board when travelling from club to club each weekend, watching teams at all levels of the game.

It is important to remember that one of the reasons this Union was formed was to provide a platform for our players to progress in the game. This has definitely occurred in 2015 with the number of Super players that have been produced by our club and ITM Cup platforms. Those players are;

- Brvn Hall
- Gerard Tuioti Mariner
- · James Parson
- Matt Duffie
- Matt McGahan
- Matt Vaega
- Michael LittleNic Mayhew
- Pita Ahki
- Rene Ranger
- Sione Mafileo
- Tevita Li

We as a Union congratulate the above players who are playing Super Rugby in 2016.



North Harbour Rugby Union produced a cash loss of \$18,522 for the 2015 financial year. This result is hugely disappointing considering the prudent financial management that the board and management exercise in running this Union. In 2016 we are budgeting for a surplus thanks to the help of improved funding from New Zealand Rugby and the hope of improved support by our commercial sponsors.

#### **COMMUNITY RUGBY**

As discussed above we had some great finals in 2015 with the Northcote 21's and Northcote 19's taking out top honors in their respective finals as well as our prems final of Massey beating North Shore.

During the season we had a great college First XV competition. The final was between Westlake Boys High School and Rosmini College with Rosmini College coming out on top. The spirit in which the boys played and the level of support shown by the community was outstanding. The level of play in this competition has stepped up with schools such as Rangitoto College having successes over the eventual winner and runners up during the season. This can only continue to be built on in 2016 as we welcome Whangarei Boys High School into the competition.

School rugby is no doubt alive and well in our region.

Women's rugby has seen a resurgence in our region over the past year. There is no doubt that having a dedicated rugby development officer in this area is paying off.

Overall however it is disappointing that we have seen a small drop in player numbers of approximately 220 (2%).

Junior numbers have kept pace through a vibrant primary school tournament and in particular growth in girls Rippa grades. The Junior Rugby Committee is promoting three girls only Rippa grades in 2016 for club junior rugby and the Wider Auckland Strategy is providing some funding along with Milo to advertise registration for rugby through radio, newspapers and social media to reach out to the rugby community. Teenage numbers are a big concern with a drop in U19 team entries in 2015 and a small drop in secondary school grades. The COC is promoting an early season 10 aside U19 competition which will draw in the players to allow a 15 aside competition from midseason. Secondary schools should recover its numbers through growing team entries in the younger grades with bigger Year 9 intakes and girls entering the game.

#### **ALL BLACK TEST**

In 2015 we secured the rights to host the 2017 All Blacks versus South Africa game in our stadium. Most of you will find it hard to remember the last test match that was played at North Harbour Stadium and so we are extremely thankful to New Zealand Rugby for providing us with such a high profile test. I have no doubt that the stadium will be full for this game and that the South Africans in our community will be trying to claim it as a home test match. This is a great event to look forward to.

#### **BLUES FRANCHISE**

The performance of the Blues in 2015 was extremely disappointing. Obviously as a Union with ownership in the Blues that loss is reflected in our financial statements. However the outlook for 2016 is bright with the fantastic high performance center which has been set up at Alexandra Park and the new coaching and management team. We congratulate the number of



North Harbour players who have been selected for the 2016 Blues team and we look forward to a successful season both on the field and financially.

NORTH HARBOUR ENDOWMENT FUND

We all need to remember that our goal is to build an endowment fund to \$1,000,000 which will provide an additional income source to help promote and grow rugby in the community, assist North Harbour clubs to achieve their objectives, assist getting young people active in rugby at all levels and to promote a culture of philanthropy in the rugby community for future generations. We have three fantastic administrators of this fund in our life members Chris Kennings, Peter Dolan and our former chairman Gerard van Tilborg. We urge you all to keep supporting this fund and we thank the players and clubs for their contributions to this fund which can only help our community game in the future.

Without this fund we could have never achieved ownership in the Blues and been able to assist the Blues in setting up their high performance centre.

#### STRATEGIC PLAN

It is important for us all to remain focused on the strategic plan that is in place for 2014-2018. As a board this is an area of high importance for the 2016 year. We are at the half way point of our plan and as a Union we need to be achieving more of the goals namely; financial stability, regular ITM Cup finalists, pathway for all Harbour rugby players into national teams, healthy community rugby, North Harbour Rugby influencing the wider Auckland area, positive and

open relationships with our stakeholders and being recognized as best practice, in order for our Union to succeed.

## ACKNOWLEDGING CONTRIBUTIONS TO THE UNION

At the AGM John Morgan our former Chairman will end his term on the Board.

John has been a great servant of North Harbour Rugby. As our longest ever serving Chairman, in our Union's history he has dedicated countless hours to our Union. On behalf of the Board, stakeholders and the wider North Harbour rugby community I thank John for all he has done for North Harbour rugby.

I would also like to acknowledge the retirement of our President Brad Meurant and thank him for his visibility and commitment to our clubs and the Union.

Finally I would also like to thank my fellow directors on the North Harbour Rugby Board, the Management and Staff of the Union, the Chairmen and officials of our clubs, the Council of Clubs, the Junior Rugby Committee, the Secondary School Committee and all of the volunteers for the effort and hard work that they put into rugby in our region.

#### **BRING ON THE 2016 SEASON!**

Shaun Nixon CHAIRMAN



# CHIEF EXECUTIVE'S REPORT

The 2015 year for North Harbour Rugby can be best summed up by the statement "nearly but not quite" as we made some positive



progress in several areas of the organisation, however overall we didn't achieve the performance goals that we had set ourselves.

There is no doubt that it is becoming increasingly difficult to maintain participation numbers at all levels of the game in the North Harbour region and it was very disappointing that our community registered player numbers

showed a modest decrease. This unfortunate trend does not reflect the extra effort being put in by many club volunteers to entice and encourage players to continue being involved in the game beyond Secondary School. A very pleasing aspect has been the positive growth in female participation which grew by 18.7% from 2014. My sense is that women's rugby is an exceptionally strong opportunity for North Harbour Rugby going forward. Due to the implementation of a "girls only" grade in our Primary & Intermediate schools tournament program we had an uplift of 62 teams from the previous seasons. This is a very good example of the change and innovative approach that we need to take to managing our business. The Under 19 grade had only 3 teams and through the excellent work of the North Harbour Rugby Union operations team, and with some cooperation with Counties-Manukau Rugby Union we were able to put together a meaningful season. It is great to see the Council of Clubs respond to the situation in 2016 by starting the club season with a 10 a side Under 19 tournament format before evolving through to 15 a side for the regular season. This is a great example of innovating and being prepared to adapt our thinking. We should all be optimistic that this assists growth in Under 19 player numbers in 2016.

Provincial Union financial sustainability has been an ongoing issue across New Zealand for quite some time, so it was very pleasing to see NZ Rugby undertake a comprehensive P.U funding review in 2015, and then confirm an increase in financial support to all Unions in New Zealand for the next five years. We are disappointed that we will report a small cash loss for 2015, which is primarily due to not achieving our sponsorship and commercial targets. The loss would have been far greater if it wasn't for the strong gaming income results that we achieved which were delivered through a range of Community Trust organisations.

The ITM Cup side showed glimpses of their potential with strong performances against Southland, Counties-Manukau and Northland, however our inconsistency once again cost us the opportunity of reaching the ITM Cup Championship semi-finals. We were very disappointed that two significant players, Ben Afeaki and Rene Ranger, were unable to participate in any part of our campaign, and whilst we accept that injuries are a part of the game, losing players of this level has a big impact.

As always the Club and Grade finals days are major highlights on the annual rugby calendar and 2015 was no different. For the third successive season Massey and North Shore contested the Premier Club final which was an excellent contest, with Massey being deserved winners. Northcote dominated the various Grade Championship titles winning Premier 2, Under 21's, Under 19's, Seven's Championship and the Rosenbluth trophy for overall Club of the year. This is excellent reward for the group of volunteers at the Northcote Club who have worked hard and proactively encouraged young players to their club.

At a Special General Meeting held in early 2015, significant changes were made to our Constitution (first time since our inception in 1985) in order to ensure that it is contemporary and relevant. A significant amount of time and effort was been put in by a Constitutional Review sub-committee lead by Gary Howarth with support from Chris Kennings, Jerry Hirst, Kevin McDonald and Mel Firman. It was very positive to see that all 24 proposed amendments were unanimously supported by the members.

We are encouraged that NZ Rugby is recognising the strategic importance of the Wider Auckland market and the unique challenges that we face in terms of growing and managing the game in this region. NZ Rugby has established a Wider Auckland Strategy group which oversees the additional resources being made available to all three Unions (North Harbour, Auckland, Counties-Manukau) and is also fostering a collaborative approach, which is starting to deliver positive outcomes. We are also very pleased and grateful to NZ Rugby for allocating the 2017 All Blacks versus Springboks game to QBE Stadium – our first ever category A test match.

#### **NATIONAL REPRESENTATION**

Tony Woodcock was our sole representative in the All Blacks in 2015, and although he was injured during the Rugby World Cup he deservedly collected his second winner's medal. Tony retired from rugby following the World Cup and can reflect on an outstanding career. Whilst in these modern times All Blacks at Tony's level never play for their Provincial Union's, he is a reminder of why this province was founded - to provide a pathway for aspiring players through the game. It is notable that Tony grew up in rural Helensville, played his representative age grade rugby through North Harbour, before playing Super Rugby and then into the All Blacks and becoming the arguably best loosehead prop in the world. I have often wondered that had Tony grown up in an era when North Harbour Rugby hadn't been formed whether there is a risk that he may never have been discovered playing for Kaipara College. That is not meant as any disrespect to Kaipara College, however it is unlikely that talent identification (if we were part of one Auckland province) would have extended to the wider boundaries of the now extensive region.

Chelsea Alley and Charmaine Smith were selected in the Black Ferns side for their tour to Canada. This is the first time in our Union's history that we have had two players in the Black Ferns side.

Hayden Triggs was our only representative in the NZ Maori side which played against Fiji and NZ Barbarians.

Tevita Li was our sole representative in the NZ Under 20's side but his impressive performances during the tournament once again saw him selected as one of four players for the IRB young player of the year award. In addition Tevita broke the record for the most tries scored at Under 20 World Cup level.

James Little, Jacob Pierce and Lewis Gjaltema were all selected in the NZ Barbarians Secondary Schools team.



#### **FINANCIAL**

Once again it was a challenging year financially, primarily due to our inability to achieve our sponsorship and commercial targets. We were very fortunate that we received strong gaming funding support from various community trusts, which are all listed later in my report. We are disappointed to report a small cash loss (\$18K), however this in the context of the wider provincial union environment is in our view an acceptable result. The consolidated result, a loss of \$152k takes into account our share of the Blues Limited partnership loss (\$41k), and depreciation and amortization (93k).

I would like to take this opportunity to thank our Board Finance sub-committee (Gary Colhoun Chairman, Mike Ridgway and Brett Craies) for their ongoing efforts and commitment which is appreciated by Rohit Patel (Finance Manager) and I.

A summary of the audited Annual Accounts form part of the Annual Report document and for those seeking more detailed information on the financial performance of the Union, this is available on request or on the night at our Annual General Meeting.

#### **SPONSORS & PARTNERS**

We are hugely fortunate to enjoy the continued support and loyalty of our fantastic group of sponsors.

Our sincere thanks go to;

- QBE Insurance (International) Limited
- Jetts Fitness
- Canterbury Clothing of New Zealand
- Barfoot and Thompson
- Benefitz
- Dash Tickets
- North Harbour Ford & Mazda
- Ritchies Coachlines

I want to thank our Commercial Manager Callum McNair for his tenacity, enthusiasm and professional approach to the role.

As outlined earlier in my report our Gaming grant income result was extremely positive and grew against the previous year. A significant amount of time and energy was put toward this important funding area. Whilst we continue to make more applications than ever before, I want to sincerely acknowledge our gratitude to the following Gaming Trust organisations;

- Grass Roots Communities Trust
- Lion Foundation
- New Zealand Community Trust
- Blue Water Trust Limited
- Constellation Communities Trust Limited
- Infinity Foundation
- Four Winds Foundation
- North and South Trust Limited
- Pub Charity
- Youth town
- Dragon Communities Trust Ltd
- Blue Sky Communities Trust Ltd

#### **ITM CUP**

The 5th place finish in the ITM Cup Championship was below our expectation and didn't do justice to the talent within our squad. As I alluded to in my introduction the unavailability of two significant former All Black players, Ben Afeaki and Rene Ranger did not help our cause. We are very conscious of the need to improve the performance of our "shop window" (now Mitre 10 Cup side) and have made structural and personal changes for the 2016 season. In spite

of the disappointing finish to the competition we were very pleased that 12 members of our squad were chosen to play Super Rugby.

I want to take the opportunity to recognize Ben Afeaki who was sadly forced to retire early from the game due to ongoing symptoms from concussion. This was the second season that he had been unable to play any games for North Harbour. Ben played 58 games over a 9 year period and also captained North Harbour during a career that saw him achieve All Black honors. Testament to Ben's character was that he chose to take up the role of scrum coach for our Under 19 representative side when he could not play ITM Cup. On behalf of everyone involved in North Harbour Rugby we wish Ben every success in his life and career beyond rugby.

#### REPRESENTATIVE TEAMS

The amateur Representative program operates under two basic structures; either a Northern Region format, or a Blues Franchise competition depending on the age group. The inclusion of Taranaki into the Chiefs Franchise has also seen them join the Northern region which is now a very strong competition. Unfortunately due to costs, and different philosophies from various provincial unions around representative program structures, there is no longer any uniformity of commitment to the competitions, which is a shame.

The 2nd XV finished 8th in the Northern Region competition which featured 10 teams including our Development team. The Development Team's participation, whilst not winning a game, served its purpose of providing extra opportunities for players to be exposed to representative rugby.

The North Harbour Under 19 Team played in the National tournament held in Taupo, contested by 16 teams from around New Zealand. The qualification process is determined through a franchise structure process with our North Harbour side finishing 1st in the Blues Region, thereby making the top 8. Unfortunately their tournament performance was severely compromised due to the squad suffering from food poisoning the night before their opening game. Whilst they lost their opening game to Otago, they recovered to beat Manawatu, and lost to Wellington to finish 6th overall.

The youngest North Harbour age group representative team, the Roller Mills side, performed very well in their tournament finishing in 4th position overall.

The Men's 7's side once again finished 9th at the National tournament, and our women's side finished 5th in the Northern Region and narrowly missed qualifying. We have an ongoing focus and commitment to Women's rugby and are very encouraged by the positive progress that is being made.

A detailed summary of all of our North Harbour Representative teams performance's in their respective competitions is listed later in the Annual Report.

As always, I want to thank the coaches, managers and players involved in all of our representative teams in 2015 for your effort and commitment.

#### **CLUB RUGBY**

The Club season was once again highly competitive and well supported. The Premier Club final was contested for the 3rd year in a row between North Shore and Massey. This time Massey reversed the result from the previous season winning 31 - 26. Congratulations to the Massey players, coaching and management group led by Jarrod Franheim, Tani Fuga and Brendon Curran.

A more detailed overview of Club Rugby is included in the Chairman of Council of Clubs and Community Rugby reports;

A summary of the respective grade winners is listed below;

Premier 2: Northcote
Premier 3: Silverdale
Under 21's: Northcote Gold
Under 19's: Northcote
Under 85kg: Takapuna
Premier Club 7's: Northcote
Under 20 7's: Massey

Women's Development: East Coast Bays Women's 7's: East Coast Bays

The overall "Club of the Year" trophy was deservedly won by Northcote which is a reflection of their effort, organization and strong management.

#### **JUNIOR CLUB RUGBY**

We experienced another year of growth in Junior Rugby participation. The Union led Primary and Intermediate School tournament program is a nice compliment to the club rugby offering and is providing more opportunities for young people to play rugby. It is pleasing to note that we remain the 3rd largest Provincial Union in terms of overall junior registered players. For the first time, our junior representative tournament program was run on Sundays alongside the regular season activity. This was an excellent initiative by the well led Junior Rugby committee (Paul Evans – Chairman, Nick Mulvaney, Tony Forward, John Trautveter, Mark Power) as it ensured that players were able to continue playing club rugby until the end of August. As always the club representative tournament was competitive and showcased the best junior rugby talent in our region.

#### **SECONDARY SCHOOL RUGBY**

The 1A 1st XV Final held at QBE Stadium is the showpiece event on the Secondary School rugby calendar and was once again contested between Westlake and Rosmini. The two teams were evenly matched and played expansive and entertaining rugby. Rosmini were the eventual winners and their joyful celebrations recognized the rivalry between the two schools and the importance of the occasion.

The Secondary School grade finals day was well supported, and fittingly is held here at QBE Stadium on a separate day to the 1A 1st XV final. The overall player registration numbers were marginally down on previous seasons, and Secondary School Rugby continues to be a challenge in North Harbour due to the highly competitive sports choice options that exist in schools today.

#### **BLUES FRANCHISE**

The Blues Team finished in 14th place in the Super 15 competition, winning only 3 of their 16 competition games. Not surprisingly, the disappointing on-field performance impacted on their overall financial result, where the organisation announced a loss for the first time in their history. This has also had a negative impact on the consolidated North Harbour Rugby Union accounts. In spite of the Blues poor performance on and off the field in 2015, we are still very confident that the decision to purchase an ownership stake will prove worthwhile. The relationship and communication between our two organisations is stronger than any time in the past and there is a genuine commitment to develop talent from within the franchise region.

The Blues have recently completed the development of a fantastic new modern training facility and office base at Alexandra Park. Furthermore the franchise has made changes to the coaching personal with Tana Umaga appointed Head Coach for the next 3 years, and they have made an encouraging start to the 2016 Investec Super Rugby competition

There are 11 North Harbour players involved in the 2016 campaign, James Parsons, Sione Mafileo, Nic Mayhew, Gerard Tuitor-Mariner, Bryn Hall, Matt McGahan, Michael Little, Rene Ranger, Matt Vaega, Tevita Li, Matt Duffie. We also have a good representation of players in the Blues Development side coached by Steve Jackson, and also the Blues Under 20 team.

#### **ACKNOWLEDGEMENTS:**

#### JOHN MORGAN:

John is retiring from the NHRU Board at our AGM meeting after 10 years of extraordinary service – 9 of which he served as Chairman. John has played a fundamental role in navigating North Harbour Rugby through the difficult financial challenges facing provincial rugby in New Zealand during his tenure. He is an outstanding and experienced leader who is highly respected throughout NZ Rugby. John is hugely passionate about his community and the game of rugby. He would be the only Provincial Union Chairman in the country who was down regularly each Saturday morning during the season refereeing Junior Rugby. Whilst John is retiring and will leave a void, he will continue to be our representative on the Blues Board.

#### MIKE RIDGEWAY:

Mike has served as a NHRU Director for 2 years and made a very positive contribution during that time. In particular, his strong business acumen, positive and engaging style has been appreciated by those of us fortunate to work with him. Mike is a highly successful businessman who also prioritises making a contribution back into the community he lives.

#### **BRAD MEURANT:**

Brad has given 4 years' service, initially as Vice President and then President of the Union. We have all appreciated the effort that he has made during those 4 years to be visible and available in the rugby community. Brad cares deeply for North Harbour Rugby and testament to his character viewed the role of President as an honour. We will miss the regular interaction, his honesty and good humour but know that he will still be out on the side-lines during the season and supporting our Mitre 10 Cup side here at QBE Stadium for our home games.

#### BARRY MORRIS:

Our Patron Barry Morris has decided to hang up his boots after 12 years of service. Barry was heavily involved in the formation of the Union and his honest and forthright approach has been respected and appreciated over the years. Although the role of Patron can be seen to be of a ceremonial nature, Barry's advice and guidance to the Union was always sought, and his opinion well regarded. In recent times he was the catalyst for ensuring that the Union recognised its heritage went back to the original jersey and hibiscus logo.

#### ROSS CHAPMAN:

QBE Insurance New Zealand Country Manager, Ross Chapman is retiring in April. Ross is a great supporter and friend of North Harbour Rugby. Through his influence the Union has been extremely fortunate to have QBE Insurance as our naming and principal sponsor over the last 14 years, which is the longest serving sponsorship in New Zealand Provincial Rugby. Ross and his team at QBE have always been passionate and committed to the North Harbour region. Without the significant investment made by QBE under Ross's leadership we would not have been able to grow participation and deliver the level of services to our stakeholders. We wish Ross all the very best in his retirement.



#### TERRANCE DELANEY:

I want to recognise the recent sad passing of former Director Terrance Delaney. Terrance gave 6 years of outstanding service on the board and utilised his considerable business skills to help guide the financial performance of the Union. He was a quiet unassuming person but his influence was immense. Our condolences go to the Delaney family.

#### **CONCLUDING COMMENTS**

The challenges that we collectively face to grow and manage rugby sustainably within the North Harbour region are unique relative to our Provincial Union peers nationally. I strongly believe that there is an improving spirit of co-operation amongst us, and recognition that we need to adapt our thinking and behavior if we are to be successful in the future. The recent decision by the Council of Clubs to start the 2016 Under 19 competition with a 10 a side format is an excellent example. We need to continue to innovate our thinking, take a "customer focused" approach to manage our respective areas and work in partnership for the betterment of rugby in our fantastic community.

We know that we are fortunate to have a fast growing population however the range of sports choices for people to play in our community is also increasing and they are all improving their offerings.

We are pleased that NZ Rugby have increased the funding to Provincial Unions through the funding review process, and whilst we wished it was at a greater level, we are committed to investing in more resources to support community rugby. At the end of 2015, the North Harbour Rugby Union Board approved a change to our organisational structure that increases staffing levels in community rugby.

Over the next 12 months the successful renewal of our lease and licence agreements with Regional Facilities Authority (R.F.A) will be critical. It was very disappointing to hear the recent announcement from the R.F.A that they are postponing the enhancements to QBE

Stadium including covering the other side of the main field. We are optimistic that this decision will not compromise our hosting of the All Blacks vs. South Africa test match in 2017. Furthermore the growth of the NZ Football footprint and other minor sports (AFL and Baseball) is compromising our access here at home. There appears to be little recognition from the R.F.A that it was through the work of outstanding rugby men like Chris Kennings, Peter Dolan and others, that had the courage and vision to raise the capital to fund the building of the Stadium.

I am very much looking forward to the 2016 season and working in partnership with all our stakeholders to grow and improve rugby. There is an ongoing commitment from the organization to continue to foster an open and honest environment with all stakeholders as we manage the game in partnership.

To the Council of Clubs, Junior Rugby Committee, Secondary Schools, and Referees Association, thank you for your continued contribution. It is no coincidence that we continue to have strong and competent leadership in all of these important forums.

I also want to recognise the North Harbour Rugby Union Board for your ongoing leadership and support. As the challenge of managing and governing Provincial Rugby increase so does the demand on your time increase, which you all provide voluntarily. We are very fortunate to have such a high quality group of people guiding the direction of the game in our region.

Finally, an extra special thank you to the staff at North Harbour Rugby who in spite of the challenging year that we faced, turned up every day, with passion and energy, always giving your best. It is a pleasure to work alongside you.

Brett Hollister
CHIEF EXECUTIVE



# COMMERCIAL REPORT



2015 proved to be a challenging year across the board, albeit we had a number of highlights.

Our communication platform continued to grow and expand, with significant increases across the board. Our electronic direct marketing, social platforms and digital marketing

programs enjoyed record subscriptions, well above industry average engagement and high levels of interaction.

Our original "Hibiscus" brand continued to be cemented into the community, in use by our clubs, our schools and by the media -delivering the intended point of difference from the interim Harbour Rugby brand that we have used over recent years.

The introduction of our ITM Cup alternate "club" jersey, was well received by all quarters and helped reinforce our commitment as an organisation that has our clubs at the heart of everything we do. The fact that the alternate jersey remains undefeated through the season is also a plus! (albeit just the one game was played in it in 2015!)

We were delighted that QBE came on board to support the junior mouthguard initiative – providing every junior registered club player with a free quality mouthguard – appropriately coloured in the Harbour colours. We were also pleased to sign an agreement with Milo, who provided a free rugby ball to every registered junior as well. Both of these programs were well received by the players, their families and by the community as a whole and for us was a very tangible way of demonstrating our commitment to our grass roots.

We are very fortunate to enjoy significant support of some great NZ businesses – and to the likes of QBE Insurance, Canterbury of New Zealand, Jetts Fitness, Barfoot & Thompson, Benefitz, Dash Tickets, North Harbour Ford and Mazda and Ritchies Coachlines we are very

indebted. Their continued support and faith in this organisation is very much valued by us all. We also enjoy the support of a number of other businesses through this region and to them we are also truly grateful.

We do have some more work to do in the Commercial space though. We continue to talk to a wide range of businesses around a variety of partnership opportunities that exist. The discussions centre on how these businesses can leverage off our key "assets" to our mutual benefit – Assets like our strong community, our high profile, our large foot print in this region, the hospitality opportunities and the exposure that Harbour rugby can provide locally and nationally. We certainly look forward to bringing some exciting new partnership possibilities to life alongside our existing stakeholders.

We have again been thrilled to receive the support of our Community Trust partners, whom have understood the value tour our community of the contribution they provide. Their support is vital in ensuring we are able to provide the level of support that we do in our community – be it in the coaching area, within the school environment, encouraging youth participation or delivering the multitude of courses, tournaments, clinics or support that we do with our 12 clubs, 18 colleges and 90 odd primary and intermediate schools that we serve.

We continue to play an active part in developing the interests of rugby across the greater Auckland region and have worked with our provincial partners to pilot various rugby projects reported elsewhere in this document as well initiatives like the Power procurement program – which provided a saving on average of 23% on our participating clubs power bills; the Milo ball initiative reported above and the increased use of academy students in the Pro-Sport program.

We still have a number of boxes to tick moving forward, but have also put a number of foundations down to build upon. We are sure that these will stand the Union in good stead in years to come.

Callum McNair COMMERCIAL MANAGER





# QBE INSURANCE NORTH HARBOUR 2015 ITM CUP REVIEW



I would like to take this opportunity to thank the Board for their support in reappointing me for the 2016 season.

2015 was another challenging year, where results didn't reflect the work that was being put in and the loss of key signing, Rene Ranger didn't help our cause. Again

we finished 5th 2 points away from the semi finals although it was disappointing from a team's perspective I was pleased that a number of our Harbour players picked up Blues Contracts –

- · Matt McGahan
- Sione Mafileo
- Gerard Tuioti Mariner
- Nic Mayhew
- · Michael Little
- Matt Vaega

Other Notable Super Players

- Matt Duffie
- Rene Ranger
- Tevita Li
- Bryn Hall
- James Parsons
- Pita Ahki (Hurricanes)

#### STRUCTURE OF OUR SEASON

The way Alex and I divided our Season was based on needs and our Learning's from 2014

#### Phase 1 - December - March - FITNESS

We started this phase with consulting our Premier Coaches to outline what we were seeking in club rugby from our contracted and identified players. The ITM Cup training sessions were only open to a selected players. The reasoning for this, was so we could concentrate on the skill development and build depth programmes and also introduce and build depth in areas that we required in certain positions. It was also an opportunity to spend time building aerobic bases for our players that would allow them to perform to the optimum at ITM Cup. Trainings were Monday and Wednesday nights and Tuesday and Thursday mornings outside of their Pre Season commitments with their Clubs.

#### Phase 2 April - June

During this period our contracted players and potential ITM Cup players were introduced into our next phase of training, "Training to play", where Alex and I implemented our game plan, defence and attack structures, and introduced new initiatives and adjusted a few areas in our game to give us an edge this season. We continued the conditioning component at the end of our trainings so we

could maintain our fitness levels. We also included a number of our Academy players into our trainings, to give them a taste of what it is like to train at ITM Cup Level and the majority were involved in our game against the Counties Cavaliers which was a catalyst for some to make our ITM Cup squad, one in particular Hapakuki Moala Liavaa.

In this Phase there was also the introduction of our Leadership Program which all contracted players took part in as well as some invited players. The Coaching group also took part.

#### Phase 3 July - August

The final ITM Cup Squad was announced and confirmed. The ITM Cup side trained full time and were involved in two pre season games and a Camp at Whangateau, which was our build up to our first ITM Cup game.

#### Phase 4 August - November ITM Cup

GAME 1 V BOP - Lost 20 - 11

GAME 2 V WELLINGTON - Lost 43 - 0

GAME 3 V SOUTHLAND - Won 26 - 25

GAME 4 V HAWKES BAY - Lost 48 - 32

GAME 5 V COUNTIES - Won 28 - 20

GAME 6 V TASMAN - Lost 39 - 20 GAME 7 V CANTERBURY - Lost 17-10

GAME 8 V MANAWATU- Lost 31 - 17

GAME 8 V OTAGO - Lost 39 - 32

GAME 9 V NORTHLAND - Won 36 - 12

#### **OVERVIEW**

ITM Cup Position - 5th

Played - 10

Won - 3

Points for - 212

Points Against - 294

Looking forward to a highly successful 2016.

#### Steve Jackson HEAD COACH



# OPERATIONS REPORT



2015 was another busy year for Amateur/Community Rugby and some of the events we hosted or were involved in during the year are listed below;

DATE	EVENT	HOSTS/VENUE
17 & 18-Jan	JANUARY Bayleys National Sevens Tournament	Rotoura
6-Feb	FEBRUARY Blues v Hurricanes Preseason Game	QBE Stadium
8-Feb	Blues Open Dav	QBE Stadium
11-Feb	Union Special General Meeting	QBE Stadium
14-Feb	Blues v Chiefs	QBE Stadium
7.14	MARCH	ODE Charlisms O All I Damain
7-Mar 7-Mar	Blues Invitational Secondary Schools 10s Tournament Blues v Lions	QBE Stadium & NH Domain  QBE Stadium
14-Mar	U85kg 7's Tournament	Kumeu RFC
25-Mar	Union's Annual General Meeting	QBE Stadium
28-Mar	Premier 1 and Premier 2 Rugby Starts	Various NH Clubs
11 A	APRIL  Colts (U21s), U85kq, Presidents Rugby Starts	Various NH Clubs
11-Apr 18-Apr	Colts Development, Junior Club Rugby Starts/Junior Club Grade Day	Various NH Clubs
30-Apr	Start of weekly Primary School Tournaments	Various Clubs
	MAY	
2-May	1st XV 1A and Secondary Schools Grade Rugby Starts	Various NH Secondary Schools
2-May	Rosmini College 1st XV vs. Massey HS 1st XV Sky Televised Game	Rosmini College
9-May 11-May	Massey HS 1st XV vs. Takapuna Grammar 1st XV Sky Televised Game Secondary School Girls Rugby Starts	Massey High School Various NH Secondary Schools
13-May	IST Blues 7's Day	East Coast Bays RFC
16-May	Orewa College 1st XV vs. Massey H\$ 1st XV Sky Televised Game	Orewa College
	JUNE	NU CL
6-June 12-June	Premier 3 Rugby Starts  Washing BUS 1st XV v. Common Callege 1st XV Chair Taley is and Common	Various NH Clubs Eden Park
13-June	Westlake BHS 1st XV vs. Orewa College 1st XV Sky Televised Game Rangitoto College 1st XV vs. Takapuna Grammar 1st XV Sky Televised Game	Rangitoto College
15 Suite	JULY	rungitoto conege
18-Jul	Premier 3 Grade Finals	East Coast Bays RFC
19-Jul	J1-J4 Tournament Starts	Massey RFC
25-Jul 25-Jul	Colts Development Grade Finals Premier 1 and Premier 2 Finals Day	Northcote RFC QBE Stadium
25-501	AUGUST	QDE Stadium
6-Aug	Battle of the Bridge-QBE Insurance North Harbour v Auckland Preseason Game	Onewa Domain
8-Aug	Senior Club Grade Rugby Finals Colts (U21s), U85kg	QBE Stadium and Various NH Clubs
10-Aug	Secondary School Girls Final (Kaipara v Hato Petera)	Kaipara College
15-Aug 15-Aug	Presidents Grade Finals Day Amateur Representative Programme Starts	Marist RFC Various Clubs
20-Aug	1st XV 1A Rugby Final (Westlake Boys v Rosmini College)	QBE Stadium
20-Aug	QBE Insurance North Harbour vs. Wellington	QBE Stadium
22-Aug	NZ Rugby Womens Invitational Tournament	QBE Stadium
29-Aug	Secondary Schools Grade Rugby Finals	Marist RFC and QBE Stadium Oval
29-Aug	J1-J4 Tournament Finals  SEPTEMBER	Silverdale RFC
12-Sep	QBE Insurance North Harbour vs. Counties Manukau	QBE Stadium
20-Sep	Cheers Volunteers Function	QBE Stadium
20-Sep	QBE Insurance North Harbour vs. Canterbury	QBE Stadium
20-Sep	Primary School Tournament Finals NZR U19 National Jack Hobbs Memorial Tournament Commences	QBE Stadium Taupo
27-Sep 27-Sep	Roller Mills Tournament Commences	Whangarei
	OCTOBER	
1-Oct	QBE Insurance North Harbour vs. Otago	QBE Stadium
3-Oct	NZR U19 National Jack Hobbs Memorial Tournament Concludes	Taupo
3-Oct 10-Oct	Roller Mills Tournament Concludes  Amateur Representative Programme Concludes	Whangarei Various Clubs
11-Oct	QBE Insurance North Harbour vs. Northland	QBE Stadium
11-Oct	IST 7's Rippa Finals	QBE Stadium
15-Oct	Representative Team Photos	Harbour Sport
17-Oct	Secondary School Sevens Tournament	Silverdale RFC
6-Nov	NOVEMBER Sport North Harbour Awards Evening	The Spencer on Byron Hotel
7-Nov	Club Sevens Tournament	Glenfield RFC
11-Nov	QBE Insurance NHRU Awards Evening	QBE Stadium
21 & 22-Nov	Auckland 7's	Northcote RFC
7 4 0 5 5	DECEMBER	Kalahan Davia High Colored
3, 4 & 5 Dec 13-Dec	Condor 7's Northern Region Sevens	Kelston Boys High School Memorial Park, Cambridge
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#### SOME HIGHLIGHTS FROM THE 2015 SEASON

#### **Blues Invitational Secondary School 10's Tournament**

This inaugural tournament was held on Saturday 7th March, with pool games being played on the QBE Stadium Oval and NH Domain fields 1, 2 and 4. The semi-finals and final were held on the Stadium with the final being the curtain-raiser to the Blues vs. Lions game. Twenty teams completed (15 Auckland and 5 Harbour) and the final was between Mt Albert Grammar and Kings College with Mt Albert running out the winners.

Our schools who competed were Massey HS, Rosmini College, Westlake BHS, Orewa and Rangitoto College. This was a great occasion and it was good to see all the schools playing at the Stadium. This tournament is being held in 2016 and as well as the 20 boys teams there will be 8 girls teams completing.

#### Womens Invitational Tournament

On Saturday 22nd August we hosted six teams in a tournament (15 a-side) at QBE Stadium. Teams were Northland, Auckland Samoa, Bay Of Plenty, Wellington, Auckland Thunder and our Hibiscus Womens team who beat Wellington 8-5 in the final. This tournament was a great initiative by NZ Rugby (Vania Wolfgramm) and following on from this tournament our women's team played games against Auckland and Bay Of Plenty.

#### **Club Finals**

Finals are always supposed to be close hard fought games and the finals of our 2015 Premier 1, Premier 2, Colts (U21s) and U85kg grades all played at the QBE Stadium were extremely close. The Premier 1 final was won by Massey over North Shore 31-26, Premier 2 was won by Northcote who beat Takapuna 28-22. Northcote also won the U21s 29-24 and Takapuna won the 85's over North Shore 20-13. All of these games were played in front of good crowds and both finals days were great occasions.

#### Increase in Televised 1st XV 1A Games

Several of our School 1st XV's became TV stars this year as Sky TV increased their coverage of our 1A Competition from three to six games. Schools to be featured were Rosmini College, Massey HS, Takapuna Grammar, Orewa College and Westlake BHS. This is a great incentive for our 1st XV's and the schools go to quite a bit of effort if they are hosting a game.

#### **Primary School Tournaments**

These tournaments continue to grow in popularity and this year there were 286 teams, an increase of 43 teams from 2014.

#### **STATISTICS**

A - Player Registration Numbers (figures supplied by NZRU)

CLASSIFICATION	2015	2014	2013	2012	2011
Players 0-12	5878	5873	5673	5752	5389
Players 13-20	2508	2763	2769	2817	2636
Players 21+	1266	1237	1177	1315	1341
Total Players	9652	9873	9619	9884	9366

B - Judicial Summary. Incident summary.

INCIDENT	GRADE	NUMBER	TOTALS 2015	TOTALS 2014	TOTALS 2013	TOTALS 2012	TOTALS 2011
Ordering	Junior	0					
Offs	School	15	31	32	25	37	37
Olis	Senior	16					
	Junior	0					
Sin Bins	School	76	226	278	242	243	241
	Senior	150					
Referee Abuse			4	3	4	5	0
Match Incidents			3	3	2	2	4
Citings			0	0	0	0	1
Abandoned Games			0	2	0	0	0

#### **THANKS**

Everyone that the Union deals with is a Volunteer and without their help and cooperation the Union would simply not be able to deliver the competitions and events that we do. The contribution made by everybody involved in Clubs, Referees, Primary Schools and Secondary Schools is very much appreciated.

In particular I would like to thank the following who gave freely of their time to the Union in the following roles:

- Jim Thompson, Chairman of the Union Disciplinary Committee
- Bruce Morrison, Union Disciplinary Committee Member & ITM Cup Citing Commissioner Liaison Officer
- · Chris Doel, Complaints Review Officer
- Ian Selwyn, Liaison Officer for visiting ITM Cup Teams
- John Harland, Chairman of North Harbour Referees Association
- Leon Venter, James Slater, Colin Cowie and Patrick Goldfinch, Referee Appointers
- Paul Evans, Chairman of Junior Rugby Committee
- Chris Mitchell, Chairman of Council of Clubs
- · Lester Dallow, Chairman of Secondary Schools Committee
- Brad Meurant, Union President
- Shaun Nixon, Chairman of Union's Board of Directors
- Ian Stewart, James Recordon and Warren Groarke, Match Day Doctors
- Stu Walsh, Match Day Surgeon
- Robyn Cameron, Match Day Dentist
- NHRU Representative Coaches, Managers, Trainers & Physio's
- Clubs & Club Members involved in hosting Tournaments, Representative team trainings and games
- Larry McWalter, Representative Team Liaison Officer for East Coast Bays RFC
- Campbell Burnes, NZ Hearld Rugby Reporter
- Jake Wise, 1st XV 1A Rugby Reporter
- Nick Bizaoui and Kevin Yang, 1st XV 1A Rugby Photographers
- John Rau, Tracy Little, Club and Representative Team Rugby Photographers
- Steven Neville, Auckland Sports Photography
- Megan Dixon and Jeremy Wilkinson, Event and Operations Staff at QBE Stadium
- Neil Atkinson, Rachelle Wilks, Matt Alsweiler and Alison Kelly, Auckland Council Sports Park Staff
- Tony Foward, Ball Boy Liaison person
- · Ball Boys at the ITM Cup games
- Match Officials at the ITM Cup games

Miles Marcroft - OPERATIONS MANAGER

# COMMUNITY RUGBY REPORT



2015 has been another challenging year, with a slight overall drop in total numbers primarily in senior rugby however we have seen positive growth in junior participation numbers across the union. This junior growth is due to many positive new initiatives implemented

across Coach and Player Development and Community Rugby in 2015. These have included our Intermediate School Tournaments, the appointment of a new Rugby and Coach Development officer for women's rugby in Chelsea Alley who focused on implementing our women's strategy in 2015.

2015 continued the key priorities outlined for Community Rugby from 2014 of Development, Growth and Sustainability.

#### **COACH AND PLAYER DEVELOPMENT**

Provide ongoing and expert upskilling, training and development opportunities for our coaches, players and referees at all levels of our game.

#### **COACH DEVELOPMENT**

After focusing on improving both the quality and variety of courses over 2014 and 2015, this strategy is making great progress. In 2015 we were pleased with the total of 679 registered coaches (9.7% increase from 2014) involved in Community Rugby across the Union. The Community Rugby team continued to deliver a variety of coaching courses in 2015 with 263 coaches attending the nine RugbySmart coaching courses across the union and 356 Coaches attending the Small Blacks Junior Coaching Course. Giving our Teenage coaches further support with specific courses has also helped with increasing the numbers in this area. Between 2013 and 2015 we have almost doubled the number of our Coaching Teenage Coach Registration courses and the relationship that the Community Rugby staff continues to build in this space has provided growth and support for our coaches. In 2016 the goals for coach development are to continue with the growth that we've experienced in recent years and keep delivering courses aimed at up skilling our coaches at all levels of the game.

Coach development was also a continued focus for 2015 for our Amateur Representative Coaches. Representative Coaches were offered extra opportunities on

- Game planning Bill Wigglesworth
- Strength and Conditioning Dean Rice
- Mental Skills Daniel Stamp
- Video Analysis Josh Gibson
- ITM Cup Observations Alex O'Dowd, Steve Jackson

Their coaching development was continued with a session on Athlete Performance and Readiness delivered by our Mental Skill provider, Daniel Stamp. Also several of our age-grade coaches were involved in delivering to our pre-season high performance U16 and U18 development groups and delivering our academy match vs Auckland.

Bill Wigglesworth also ran Developing Rugby Workshops in the ITM Cup Personal Development program. Five ITM Cup players attended the DRC as part of their personal development. They completed 9 modules in 2015 and will continue their course work in 2016.

The highlight for 2015 was the performance of our high performance coaches. Our U19 representative coaches Greg Aldous and Milan Yelavich capped of a successful season by picking up the North Harbour Representative Coaches of the year Award.

#### **PLAYER DEVELOPMENT**

Our Primary Schools Tournament numbers continue to grow each year and the desire for more clusters and venues is apparent from our stakeholders. In 2015 we had a total of 286 teams entered for a total of 3349 players. This is considerable growth from the 243 teams and 3094 players in 2014. An increase of 8.2% highlights the value that we are placing on this foundation phase of tackle and Rippa rugby in our region. The goal for 2016 is to continue the growth that we've seen over the last 2 years. In 2015 we also held 2 Intermediate Schools Tournaments and we had over 200 students participate in this format of the game. In 2016 we hope to implement more Intermediate tournaments and continue to grow the game.

The U16 and U18 Player Development Groups continued for the seventh successive year. Approximately 40 players were involved in the sessions with the aim to develop and further improve players' core skills and positional specific knowledge. In 2015 we introduced an U18 Girls group as well, which was well received by the 10 players involved for this first initiative. The groups were facilitated by Bill Wigglesworth and Michael Marnewick, assisted by Dean Rice, Scott Uren, Boyd Gillespie, Mark Beale, Dave Keetly, Joe Ward, Jared Letham and they added to the coaching and development that players receive at school. The development groups were run over an 8-week (1 session per week) period. The players received introduction information on strength and conditioning and nutrition with the field sessions concentrating on technical and tactical elements of Rugby. The programme was well received by both players and their schools.

2015 saw the 3rd year of our 2012-2016 High Performance plan aimed at providing better quality and consistency through our development groups and representative teams. The plan helped in the retention of our homegrown talent leaving school and provided a more visible pathway to ITM Cup and professional rugby. In 2015 we continued the Silver and Gold Academy programmes and included an academy pre-season match against Auckland in March. This match was beneficial for our U19 representative coaches to view and to expose 25 potential players for the national U19 tournament later in the year. The silver group (pre-academy of 14 players) was aimed at identified talent leaving school that we



believe have the potential to play ITM Cup rugby. The Gold academy was the fulltime academy (14 players) group that was broadened from 2014 due to the ongoing strong talent Identification process over the previous 18 months.

#### **ACADEMY/DEVELOPMENT HIGHLIGHTS FOR 2015**

- Academy players Hapakuki Moala-Lia'vaa, Dillon Wihongi made appearances for North Harbour ITM Cup squad in 2015.
- Dillon Wihongi was selected to attend the New Zealand U20 training camp in 2015.
- Lewis Gjaltema, James Little, Jacob Pierce, Donald Coleman, Vincent Tuitupuo, Luke Dewar, Josh Thirds, Ammon Moller and Isaak Schieb (apprentice) were selected to attend the Blues Franchise U18 Secondary Schools camp in July. All players (with exception of the 1 apprentice) gained selection for the two Blues U18 sides that took on the Chiefs U18's at St Pauls Collegiate in Hamilton

#### **2015 AMATEUR REPRESENTATIVE HONOURS**

- NZ U20: Tevita Li
- Barbarian Schools: James Little, Lewis Gjaltema and Jacob Pierce
- NZ Black Ferns Chelsea Alley, Charmaine Smith
- NZR Women's Development Sevens Players Charmaine Smith, Stacey Martin

## HIGHLIGHTS FOR THE 2015 AMATEUR REPRESENTATIVE CAMPAIGNS

 The North Harbour Seven's team was beaten finalists in the Bayleys National Sevens Tournament in Rotorua losing the final to Counties-Manukau.

- North Harbour Women's Seven's team qualified for the National Tournament for the first time
- The North Harbour U19's finished 6th in the National U19 Competition in Taupo

#### **WOMEN'S**

A further highlight in 2015 was the continued growth and development of Women's rugby within the union. The hard work of Chelsea Alley and Bill Wigglesworth saw several highlights in 2015:

- North Harbour had 2 clubs competing in the Auckland Development Club competition. East Coast Bays new to the Women's grade won the competition with Glenfield finishing 3rd.
- Players selected from both these clubs represented North Harbour as the Harbour Hibiscus Women's team and hosted the New Zealand Women's Invitational Rugby Tournament @ QBE Stadium. Development teams from Northland, Auckland, Bay of Plenty, and Wellington. Harbour won the Tournament beating Wellington in the Final 8-7.
- Harbour Hibiscus went on to play 2 further fixtures against the Auckland and Bay of Plenty Development teams winning both fixtures.

Building on the success of fifteens North Harbour Women's went straight into the sevens season and competed in the Auckland Invitational 7's where they were runners up to eventual winners Auckland, winners of the Waikato PU 7's beating hosts Waikato and then placed 4th out of the Northern Region 7's qualifying for the Nationals

#### REFEREE DEVELOPMENT

Our referee training and development programme, including fitness monitoring and Law knowledge continues to be a positive area of growth, acknowledging there is still scope to improve particularly



in the latter two. Like much of the country, recruitment was again down with only six 1st Year's joining us and Referee numbers dropped from 135 to 123, We had 25 new registrations overall with retention of 78% overall slightly below the national expectancy rate of 80%. In 2015 we were active in delivering eight Associate Referee courses that registered 188 new referees. Four NZQA Secondary School "You Make the Call" referee courses had 58 students attend with 53 receiving NCEA credits in one or both sections, a 91% success rate.

#### **REPRESENTATIVE REFEREE HIGHLIGHTS 2015**

- National Squad member Brendon Pickerill refereed several matches at the Junior Rugby World Cup in Italy, including the semi-final. He refereed numerous ITM Cup fixtures as well as AR 1 at numerous Super 15 fixtures. Brendon joins the professional referee ranks for 2016 so expect to see him with the whistle in Super 18 this season.
- We had two referees selected for National Referee Squads: Danny Morrison for the Development squad and Jonathan Paterson for the Wider Training Group. Danny refereed a number of Heartland games while Jonathan was on the whistle at the National U19's in Taupo.
- Natarsha Ganley refereed 7's at the Northern Region tournament in December, then more recently at the Bay of Plenty Provincial tournament and the National 7's in Rotorua.
- Glen Newman again served as TMO at Super 15 level.

#### **GROWTH**

Create a framework that recruits and retains people in our game from juniors to our most senior participants.

2015 saw the overall player numbers decrease by 2.0% on 2014. This decrease is primarily due to a combined 9% drop in players at Secondary School and Senior Club level with 11 less sides participating across secondary school and senior club. North Harbour sit 6th overall nationally for all playing numbers.

Overall junior numbers continued to grow which is a positive sign. The increase was due to an 8.2% increase in primary school players of 3349 up 255 on 2014. This increase is due to the outstanding hard work from the community rugby team in delivering our successful Primary School Tournaments and in-school player development sessions. North Harbour continues to sit 3rd nationally for junior player numbers behind Auckland and Canterbury.

#### **SUSTAINABILITY**

Concentrating on development, explore new opportunities to ensure we remain a functional sports organisation.

As overall funding continued to be a challenge the Community Rugby Team looked at ways to maintain the level of delivery that we provide to our community. 2015 saw the Community Rugby Team focus primarily on the delivery of rugby development opportunities into Secondary school and up-skilling coaches and players. We investigated other opportunities to drive junior numbers and strengthen club/school links through implementing a player in clubs and schools programme that saw 8 players link into their local club and schools in the clubs catchment area. This player in schools and clubs initiative we will be a major focus in 2016 to grow the number of participants, both boys and girls, in club and school rugby in the North Harbour region. Additionally, it will improve the visibility of our own professional players as junior club coaches across the region. With over 3200 junior club rugby players the opportunity to assist with coaching at junior level is one that would provide support to coaches and clubs. This initiative will provide more opportunities for more kids to play rugby through the provision of professional development coaching sessions (coaching of teachers/coaches) and assisting with building positive links with the local community (clubs, primary, intermediate, secondary schools and volunteers). This is crucial in retaining children and young adults within rugby as their sport of choice. Another focus will be continuing the growth of Intermediate School numbers through tournaments and growing female participants at the junior and senior level.

#### **SUMMARY**

Key priorities for 2016 and beyond are ensuring we remain on task delivering our community strategy and continuing to engage the community and our stakeholders in key initiatives. Key focuses will be continuing to grow our player base, delivering quality development opportunities for our players, coaches and referees while continuing to support our volunteer/community base.

2015 was an extremely busy year for the Community Rugby and 2016 promises to be another year full of challenges. We are looking forward to the opportunity to foster and grow the game of rugby in our community while also supporting initiatives to enhance the performance of our Mitre 10 Cup team. 2016 we hope will enable everyone the opportunity to enjoy and develop a lifelong love of our sport.

Alex O'Dowd COMMUNITY RUGBY MANAGER







# COUNCIL OF CLUBS REPORT

2015 presented some challenges for the Council of Clubs. I'd like to thank and congratulate the Club delegates on how they handled and



addressed these issues as they are all volunteers and in many instances contributed additional hours to ensure Club rugby is running well in the North Harbour region.

From the very first COC meeting in February a clear message was sent to all the Clubs. We wanted to (i) keep defaults to an absolute minimum and (ii) make best efforts to play all fixtures

to ensure everybody has the opportunity to play a game of rugby. To achieve this it may mean borrowing opposition players so that all available players get a game on the scheduled day. As an example, if a team has a shortage of front rowers, in the interests of providing rugby for all concerned and getting players on the field, the COC encouraged teams to start with uncontested scrums if there is less than three trained front rowers. The team lacking sufficient front rowers would naturally default the game, but it is important that a game of rugby is played.

Early in the season the COC were concerned about the unconfirmed entries in the Premier 3 and Under 19 grades, however it was noted that both player groups were slow to commit to rugby in the pre-season. The Union and COC have for several years tried to sustain a semi-social senior grade without too much success and the Premier 3 grade was down to two teams in 2015. The U 19 grade initially had seven entries however four of these were only possibilities.

The draw for both of these grades was delayed until the very last minute, unfortunately there were no additional Prem 3 teams and only three U19 teams were confirmed.

The two Prem three teams were allowed to initially play in the Presidents grade in the hope that some additional teams would be formed. I'd like to thank the clubs who participated in this as it was the only way the Prem 3 lads could get a game of rugby.

Lengthy discussion occurred around the U19 grade including an option for the U19 teams to play in the U21 competition. However several clubs were uncomfortable with their U19 teams playing against U21 teams given the size and experience differences. The preference amongst the clubs fielding U19 teams was to play against each other and a cross-over round of a couple of games with four Counties U19 teams.

I've taken time to explain the challenges COC and the Union have in organising competitions for these two grades. We felt there should be a 'social' grade to cater for those who wanted to have a game without the commitment of time required for the more

serious grades and there is a large pool of younger players of U19 age eligibility who will be lost to rugby at a very early age if we allow this grade to cease.

NZ Rugby advised from their research that young rugby players want fun, meaningful competitions, good coaches and good referees, support from parents and a pathway to high performance if they want it. We need to provide opportunities for school leavers, not only the schools 1st XV but 2nd & 3rd XV, to participate in their club of choice or local club. Some clubs have tried a "Club of Origin" post season round of games in the past which have proved helpful and could assist recruit school leavers in the future.

It is worth noting that only six teams participated in the North Harbour Secondary School's 1A competition after two schools withdrew their teams to the 1B grade. They cited player shortages, inadequate experience and safety issues with front rows. Of interest is the introduction of a Wider Auckland U69 Kg grade for the 2015 season, which proved popular.

#### **2016 SEASON:**

A rugby subcommittee was established early in the season to look at the 2015 season, its successes and failings and put options forward for the delegates to consider for the 2016/2017 seasons. I'd like to thank those delegates who participated in this review.

A number of options were proposed to the COC which included (i) maintain the status quo from the 2014/2015 seasons; (ii) have two full rounds with an early start to the season and double headers along the way and (iii) a split Round/full Round which was used for several seasons in the last decade. This would require two pools of five teams based on the previous seasons' rankings in odds and evens pools.

By an overwhelming majority vote option (iii) above was selected with a 3 week finals structure - 6 team play-off approved for the 2016/2017 seasons. For the finals, teams finishing 1st and 2nd have a bye in the first week of the finals with teams finishing 3rd playing 6th and 4th playing 5th for championship play-offs. The teams finishing 7th plays 10th and 8th plays 9th for bowl play-offs. The championship and plate semi-finals are played in the second week along with the bowl final. The third and final week will see the championship and plate finals.

The Colts (U21) and U85Kg structure and format as used in the 2015 season will be retained for 2016. A lot of discussion took place on the Colts Reserves (U19) grade.

It was by a clear majority decided to make some drastic changes so that the grade could be continued as it couldn't continue as it did in the 2015 season with only three teams. Often U19 eligible players linger on the sidelines and watch proceedings rather than participate early in the season. It was agreed to experiment with a 10 aside tournament structure in the early season transitioning to a 15 aside draw in the second half of the 2016 season. The 10 aside tournament will be run along the lines of a field day hosted by each club with music, prizes and food available. All in all a competitive and 'fun' day but with clubs cooperating with each other so that games of rugby can be played. Hopefully players will join later



in the season and allow a full 15 man competition be run in the second half of the season.

#### **2015 WINNERS:**

Once again competition for Championship finals was robust. Congratulations to the players, coaches, managers and supporters of all the winning teams. These were:

Premier 1 Championship: Massey

Premier 2 Championship: Northcote

Premier 3 Championship: Silverdale

Colts (U21) Championship: Northcote Gold

U19 Championship: Northcote

Under 85kg Championship: Takapuna

Sevens Championship: Northcote

U20 Sevens Championship: Massey

Womens Development East Coast Bays

Women's Sevens Championship: East Coast Bays

Congratulation to the Northcote Rugby Football Club for winning the Rosenbluth Trophy as 'Club of the Year'.

Also, congratulations to Rosmini College for winning the 1ST XV 1A competition.

#### IN CONCLUSION:

It is fantastic to have Milo and QBE sponsor a boot-bag, ball, mouth-guard and nutrition/hydration information to registered junior rugby players as part of the registration drive on for junior players.

It was also pleasing to see the increase in interest and participation in Women and Girls rugby in the region. The catalyst for this was the Union's appointment, in February, of Chelsea Alley as the Women's Game and Player Development Officer for North Harbour. This initiative has significantly contributed towards the development of women and girls rugby as well as an increase in activity in Primary and Intermediate school rugby.

What a magical end to the 2015 rugby year with the All Black's back to back wins at the RWC. Hopefully this success will encourage young and old to participate in rugby and we see player numbers and volunteer numbers increase in 2016. The success at the top is built on a solid foundation at the bottom which is club rugby. Club rugby survives because passionate rugby people volunteer their time.

Finally, thanks once again to all the COC delegates for their contribution to community rugby in the North Harbour region. Thank you to all the Union staff who assist us immensely and good luck to all the clubs for the 2016 season.

Chris Mitchell
COC CHAIRMAN



# 2015 FIRST CLASS REPRESENTATIVE

#### **PLAYER STATISTICS & HONOURS**

FIRST NAME	SURNAME	CLUB	FIRST CLASS GAMES IN 2015	TOTAL GAMES PLAYED FOR UNION
James	Parsons	Takapuna	10	79
Nafi	Tuitavake	Massey	10	76
Bryn	Hall	Northcote	10	38
Pita	Ahki	Massey	5	37
Alex	Woonton	North Shore	9	34
Jordan	Manihera	Takapuna	8	24
Tevita	Li	Massey	10	24
Ray	Niuia	Massey	9	24
Hayden	Triggs	North Shore	10	20
Matt	McGahan	Western Pioneers	10	20
Nic	Mayhew	Northcote	9	19
Brandon	Nansen	North Shore	5	19
Daniel	Halangahu	Overseas	8	17
Gerard	Tuioti-Mariner	Massey	10	15
Josh	Blucher	North Shore	9	15
Matthew	Vaega	Massey	9	15
David	Bason	Western Pioneers	7	14
Michael	Little	Glenfield	10	13
Sione	Mafileo	North Shore	9	12
Adrian	Smith	Massey	6	11
Chris	Vui	Massey	9	9
Junior	Tofa-Va'a	Takapuna	9	9
Niko	Ratumaitavuki	Massey	1	8
Hapakuki	Moala-Liava'a	Massey	7	7
Josh	Rowland	Glenfield	7	7
James	Doyle	Northcote	7	7
Dillon	Wihongi	North Shore	2	2
Ioakima	losua	Massey	2	2
Jody	Allen	East Coast Bays	1	1
Josh	Williams	Western Pioneers	1	1
Boyd	Wiggins	Takapuna	1	1
Jethro	Felemi	North Shore	1	1
George	Tuinukuafe	Takapuna	1	1

#### **2015 REPRESENTATIVE HONOURS**

ALL BLACKS	Tony Woodcock	SUPER 15	Blues:	Tony Woodcock	James Parsons
				Bryn Hall	Pita Ahki
BLACK FERNS	Charmaine Smith			Tevita Li	Hayden Triggs
	Chelsea Alley			Matt Vaega	Nic Mayhew
				Chris Vui	Matt McGahan
NEW ZEALAND U20	Tevita Li			Sione Mafileo	Greg Pleasants-Tate
			Chiefs:	Ben Afeaki	
NEW ZEALAND SCHOOLS BARBARIANS SIDE	James Little		<b>Crusaders:</b>	Nafi Tuitavake	
	Jacob Pierce				
	Lewis Gjaltema	REFEREES	S		
		Super Rug	by Squad		Brendon Pickerill
MAORI ALL BLACKS	Hayden Triggs	Television	Match Officia	l Squad	Glenn Newman
		Developm	ent Squad		Danny Morrison
		Wider Tra	ining Group		Jonathan Paterson









### QBE INSURANCE NORTH HARBOUR ITM CUP



Front Row:

## North Harbour Rugby Union ITM Cup Team - 2015



Winners of the Lion Red Challenge Cup



Back Row: Jethro Felemi, Shaun Nixon (Chairman), Matt McGahan, Hapakuki Moala-Liavaa, Brandon Nansen, Chris Vui, Gerard Tuioti-Mariner, Jordan Manihera,

Jody Allen, Kima Iosua, Boyd Wiggins

Brad Meurant (President), Michael Little, Rene Ranger, Josh Rowland, Josh Blucher, Junior Tofa-Vaa, James Doyle, Adrian Smith, Tevita Li, Ian Stewart (Doctor) Third Row:

Second Row: Dean Rice (Strength and Conditioning Coach), Fiona Brading (Personal Development Manager), Nic Mayhew, Sione Mafileo, David Bason, Ray Niula,

Niko Ratumaitavuki, Daniel Halangahu, Matt Vaega, Rowena Nelson (Massage Therapist), Ash Draper (Physiotherapist), Josh Gibson (Analyst) Peter White (Manager), Alex O'Dowd (Assistant Coach), Alex Woonton, Nafi Tuitavake, Hayden Triggs, Bryn Hall (Captain), James Parsons,

Pita Ahki, Steve Jackson (Coach), Spy Kelly (Assistant Manager)

Walter Little (Technical Advisor), Slade McFarland (Scrum Coach), Marty Swart, George Tuinukuafe, Dillon Wilhongi, Josh Williams Absent:

#### **QBE INSURANCE NORTH HARBOUR ITM CUP STATISTICS**

Date	Opposition	Venue	For	Against
14 August	Bay Of Plenty	ASB Bay Park Stadium	11	20
20 August	Wellington	QBE Stadium	0	43
30 August	Southland	Homestead Stadium	26	25
5 September	Hawkes Bay	McLean Park	32	48
12 September	Counties Manukau	QBE Stadium	28	20
16 September	Tasman	Trafalgar Park	20	39
20 September	Canterbury	QBE Stadium	10	17
26 September	Manawatu	FMG Stadium	17	31
1 October	Otago	QBE Stadium	32	39
11 October	Northland	QBE Stadium	36	12

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against	
ITM CUP	10	3	0	7	212	294	Place in ITM Cup Comp: 12th



**UNDER 19'S** 



## North Harbour Rugby Union Under 19 Team - 2015



Winners Blues Regional Championship & 6th Place NZ Under 19s - Taupo



Back Row: Mark Telea, Pakea-Ariki Simiona, Jacques Pretorius, Hamuera Lee

Third Row: Sam Young (Hydration Specialist), Soloman Fineanganofo, Julie Bartlett (Physio), Daniel Lee, Ben Afeaki (Scrum Coach)

Second Row: Greg Aldous (Head Coach), Hauwai McGahan, Jake Antonio-Rooney, Robert McIntosh, Gilbert Wood, Sean Law,

John McKittrick (Manager)

Front Row: Hansiene Pama, Callum Law, Fraser Conway, Emelio Tavite, Adre Smuts

Absent: Maui Hausia, Dylan Lam, Connor Collett, Ken Tupou, Matthew Corliss, Bradley Leuila, Pierce Bryers, Martin Brink, Scotty Fabricius,

Danyon Morgan-Puterangi, Jac-Johan Hermann, Milan Yelavich (Assistant Coach), Nick Gordon (Trainer)

#### **UNDER 19'S STATISTICS**

Date	Opposition	Venue	For	Against
5 September	Northland	Windsor Park	48	15
12 September	Auckland B	Mt Wellington WMP	32	10
20 September	Auckland A	QBE Stadium	15	9
	U19 Nat	ional Tournament		
27 September	Otago	Taupo	18	34
30 September	Manawatu	Taupo	31	24
3 October	Wellington (5th/6th Play-Off)	Taupo	11	38

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against	
UNDER 19's	9	2	0	2	155	130	Place in National Tournament: 6th

### 2ND XV



## North Harbour Rugby Union Mens B Team - 2015



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Back Row: Adam Batt, Bruce Mitchinson (Manager), Marc Casey

Andy Flint (Trainer), Boyd Wiggins, Daniel Hilton-Jones, Mike Tuiloma, Tito Sufia, Deano Allnutt (Manager) Third Row: Second Row:

Mark Beale (Assistant Coach), Ray Beamish, David Halaufia, Jake Teleiai, David McMurtrie, Joe Ward (Head Coach)

Shea Turner, Willy Unga, Curtis Reid (Vice Captain), Josh Williams (Captain), Tim Blundell, Dylan Ferriera

Front Row: Absent:

Mark Bishop (Manager), Nicole Armstrong (Physio), Koal Berkahn (Physio), Max Liana, Josh Rowland, Renata Roberts Te Nana, Jonah Tuitoga, Whiria Meltzer,

Rhema Sargote, Niko Ratumaitsvuki, Jon Etrick, Cody Mackie, Raniera Takarangi, Kima Iosua, Gareth Burton, Niko Maybury, Kane Moors, Dillon Wihongi,

Cliff Lambert, Brandon Nansen, Francois Marais, Adrian Haigh, Courtney McCarthy, Dan Sinclair, Matt Jones, Kalem Chan Boon,

Scott Dickie, Jody Allen, Jake Antonio-Rooney, Jethro Felemi, George Tuinukuafe

#### **2ND XV STATISTICS**

Date	Opposition	Venue	For	Against
15 August	Counties Manukau	Windsor Park	11	26
22 August	North Harbour Development	Windsor Park	48	24
29 August	Auckland	Western Springs Stadium	8	27
5 September	Waikato	Windsor Park	18	19
12 September	Bay Of Plenty	Rotorua	14	25
19 September	Auckland Colts	Windsor Park	24	33
26 September	Taranaki	Windsor Park	23	14
3 October	Counties Manukau Development	ECOLight Stadium	47	39
10 October	Northland	Kaiwaka	36	20

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against	
2ND XV	9	4	0	5	229	227	Place in Northern Region Competition: 8th



### **DEVELOPMENT 2ND XV**



## North Harbour Rugby Union Development Mens B Team - 2015





Back Row: Marc Casey, Mitch Ryan, Zach Clarke

Third Row: Michael Wilson (Physio), Sam Ryburn (Manager), Callan Venter, Tama Nio-Aporo, Jeremy West (Manager), Livvie Duggan (Physio)

Second Row: Jared Letham (Coach), Tai Tupou, Zac Norris, Dave McMurtrie, Kurt Brame, Nick Turley, Dylan Masters, Dave Keelty (Coach)

Front Row: Shea Turner, Lomano Manuha'apai, Philippe McConnell, Blake Hall (Captain), Dylan Ferreira, Pena Cakobau

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#### **DEVELOPMENT 2ND XV STATISTICS**

Date	Opposition	Venue	For	Against
15 August	Auckland Colts	Western Springs Stadium	15	52
22 August	North Harbour	Windsor Park	24	48
28 August	Counties Manukau Development	ECOLight Stadium	18	30
5 September	Auckland	Windsor Park	22	55
12 September	Taranaki	TET Stadium	19	47
19 September	Waikato	Windsor Park	3	68
26 September	Bay Of Plenty	Greeton Park	17	54
3 October	Northland	Toll Stadium	17	22
10 October	Counties Manuakau	Windsor Park	17	36

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against	
DEVELOPMENT 2ND XV	9	0	0	9	152	412	Place in Northern Region Competition: 10th

### **MENS SEVENS**



## North Harbour Rugby Football Union

Mens 7's Team - 2014 / 2015

Winners Bowl National 7s Championships





Back Row: Chris Vui, Peter White (Manager), Ryan Matyas

Middle Row: Geoff Alley (Coach), Tito Sufia, Michael Little, Deano Allnutt (Manager) Front Row: Ray Niuia, Luke Hamilton, Kyle Nu'ualiitia, Raymond Daniels, Pita Volavola Absent: Daniel Lee, Dennis Pili-Gaitau, Jordan Manihera, Ritchie Ah Chong,

Dean Rice (Strength & Conditioning Coach), Nicole Armstrong (Physiotherapist)

#### **MENS SEVENS**

Date	Opposition	Venue	For	Against
17 December	Waikato	Rotoura	12	24
17 December	Wairarapa Bush	Rotoura	26	24
17 December	Wellington	Rotoura	12	27
18 December	Mid Caterbury (Bowl Quarter Final)	Rotoura	29	7
18 December	Horowhenua Kapiti (Bowl Semi Final)	Rotoura	26	5
18 December	Manawatu (Bowl Final)	Rotoura	26	21

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against	
MENS SEVENS	6	4	0	2	131	108	Place in National Competition: 9th



### **Maori Seniors**

Date	Opposition	Venue	For	Against
3 October	Waikato	Helensville	56	14
17 October	Waikato	Re Rapa	51	8

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against
MAORI SENIORS	2	2	0	0	107	22

### **Maori Colts**

Date	Opposition	Venue	For	Against
3 October	Auckland	Helensville	7	44
17 October	Bay Of Plenty	Te Rapa	27	5

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against
MAORI COLTS	2	1	0	1	34	49

## **Womens Sevens**

Date	Opposition	Venue	For	Against
7 December	Auckland	Waikato Stadium	0	22
7 December	Counties Manukau	Waikato Stadium	10	26
7 December	Bay of Plenty	Waikato Stadium	14	22
7 December	Waikato	Waikato Stadium	7	29

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against	
WOMENS SEVENS	4	0	0	4	31	99	Place in Regional Competition: 5th

#### **HIBISCUS WOMENS**



## North Harbour Rugby Union Womens Hibiscus Team - 2015



Winners of the New Zealand Rugby Womens Invitational Tournament

NZRWIT Results BOP Development 15-7

> Auckland Thunder 26-5

VS Wellington Barbarians (Final) won 8-5



Auckland Thunder won 36 - 31

vs Bay of Plenty won 26 - 0

Back Row: Anita Berry, Olivia Ward-Duin, Alex Lowen (Physio), Becky Wood, Victoria Jenner

Third Row: Madison Bartlett, Sialetafa Mone, Harmony Court, Maryke Penman, Wicky Auva'a, Emma Iverson

Second Row: Bill Wigglesworth (Coach), Briar MaNamara, Hannah Croucher, Rosina Chwesik, Hannah Rogers, Gloria Molak,

Mike Waldron (Team Manager)

Front Row: Anien Bester, Georgia Hale, Jemma Palmer (Captain), Jules Newman (Captain), Inga Timani, Billie Jones Absent:

Helena Waldron, Jessica Reid, Stacy Martin, Charmaine Smith, Marty Swart (Coach)

#### **HIBISCUS WOMENS STATISTICS**

Date	Opposition	Venue	For	Against
22 August	Auckland Thunder	QBE Stadium	26	5
22 August	Bay Of Plenty Development	QBE Stadium	15	7
22 August	Wellington Barbarians (Final)	QBE Stadium	8	5
6 September	Auckland Thunder	Kaipatiki Park	36	31
12 September	Bay Of Plenty Development	Rotorua	26	0

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against
HIBISCUS WOMENS	5	5	0	0	111	48



### **UNDER 85KG**



## North Harbour Rugby Union Under 85kgs - 2015



Played 5

> Won 3

Lost 2



Harbour 20 Auckland 14

Harbour 19 Waikato 22

Harbour 31

Counties 8

Harbour 10 Auckland 16

Harbour 18 Wellington 12

Back Row: Charles Bradley, Mitchell Pye, Sam Kelly (Manager), Adam Southworth, Tim Wilson

Second Row: Richard Penberthy (Coach), Rory Pole, Damien Taylor, Aaron Kiwara, Alyx Hodgson, Jarrod Soar, Travis Keane (Coach)

Front Row: Tom Stanley, Hayden Viles, Callum Chapman, Willie McLean, Shaun Campbell

Absent: Aaron Smith, Aaron Young, Adrien Fleury, Bryn Jones, Campbell Johnstone, Craig Ross, Glenn Tucker, James Stolten, Paul Craig, Peter Stirrat,

Puma Campbell, Scott Brentnall, Matt McAlpine

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#### **UNDER 85KG STATISTICS**

Date	Opposition	Venue	For	Against
29 August	Auckland	Waitakere Stadium	20	14
5 September	Waikato	Hamilton	19	22
12 September	Counties Manukau	Harvey Wright	31	8
19 September	Auckland	Silverdale WMP	10	16
26 September	Wellington Centurions	Wellington	18	12

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against
UNDER 85kg	5	3	0	2	98	72

#### **UNDER 18**



## North Harbour Rugby Union Under 18 Team - 2015





Back Row: Tre Wells, Declan Barbich, Jacob Pierce, James Fiebig, Izaak Scheib,

Third Row: James Saunders (Physio), Luke Dewar, Jake Studd, Atino Militoni, Vincent Tuitopu, Nathan Vaatausili, Christian Lio-Willie,

Brad Boult (Manager)

Second Row: Paul Mant (Assistant Coach), Sebastian Tielu, Campbell Busby, Saxon Blair, Leon Bongare, James Little, Alexanda Tavita,

Scott Uren (Head Coach)

Front Row: Leon Thanbiran, Ofa Vahe, Ammon Moller, Jack Bergin (Vice Captain), Donald Coleman (Captain), Lewis Gjaltema,

Mesake Vereasaga Joshua Third

Absent: Bradley Ferguson, Kenji Tauaika, Kristopher Middleton, Mackenave Pisi, Nicholas Burns, Sam Babb, Caleb Belsham, Issac Nonoa

#### **UNDER 18 STATISTICS**

Date	Opposition	Venue	For	Against
12 September	Auckland Divisional	Mt Wellington WMP	0	33
16 September	Auckland West	Harvey Wright	19	41
19 September	Auckland East	Mt Wellington WMP	8	29
26 September	Northland	Windsor Park	28	5

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Agains	t
UNDER 18	4	1	0	3	55	108	Place in Competition: 4th



### **UNDER 18 SECONDARY SCHOOL GIRLS**



## North Harbour Rugby Union Under 18 Secondary School Girls Team - 2015





Back Row: Chelsea Alley (Coach), Madison Wells, Finesa Makasini, Shawn Lomu, Mark Tapsell (Coach)

Second Row: Lester Dallow (Manager), Brooke Ellison, Zoe Mansell-Sawyers, Waimarie Evans, Kate Williams, Callum Finlay (Coach)

Front Row: Tayla-Rose Campbell, Rina Paraone, Pia Tapsell, Caitlyn Cox, Katelyn Hilton

Absent: Grace Barry, Carrissa Mansell-Sawyers, Tara Mansell-Sawyers, Iris Snowden, Mary Davis, Brielle Cadwallader, Teira Tohu,

Sativa Tarau, Georgia Logan, Kayla Wareham, Rona Wharawhara, Florida Fatanitavake, Sammie Lawrence, Anna Steele,

Aleiscia Phillips, Merania Paraone, Meisje Galvin-Still

### **UNDER 18 SECONDARY SCHOOL GIRLS STATISTICS**

Date	Opposition	Venue	For	Against
5 September	Auckland East	Waitakere Stadium	22	26
12 September	Auckland West	Harvey Wright	31	22
19 September	Northland	Silverdale WMP	46	0
26 September	Bay Of Plenty - (3rd/4th Play-Off	Windsor Park	Г	70
	Blues & Chiefs Cross-over Finals)	WITUSUT Park	ວ	39

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against	
UNDER 18 GIRLS	4	2	0	2	104	87	Place in Northern Region Competition: 4th

### SECONDARY SCHOOL GIRLS - NORTHERN REGION MAORI TOURNAMENT

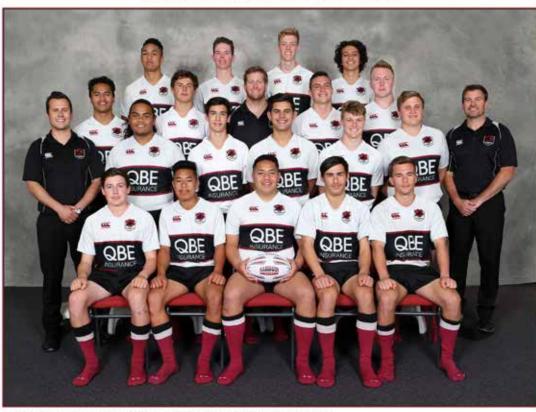
Date	Oppositi	on			Venue		For	Against
10 October	Waikato				Waitema	ta	15	13
10 October	Counties	Manukau			Waitema	ta	26	0
RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against		
UNDER 18 GIRLS	2	2	0	0	41	13		

### **UNDER 16 CARDINAL**



### North Harbour Rugby Union Under 16 Cardinal Team - 2015





Back Row: Te Ruki Dunn, Harrison Windelburn, Jamie McInnes, Tamarau McGahan

Third Row: Bronson Kapi, Luca Sciarone, Bradley Emsile (Coach), George Leask, Callum McKean

Second Row: Micheal Marnewick (Assistant Coach), Fred Tautalanoa, Jacob Ridling, Tyson Wiijohn, Rory Sutherland, Eamon O'Leary,

Jason Harris (Manager)

Front Row: Connor Leather, Julian Vea, David Meki (Captain), Jake Coleman, Caleb McKenzie-George

Absent : Taine De Alewis, Ipoliito Raass, Bill Halo, Kayla Botha (Physio)

### **UNDER 16 CARDINAL STATISTICS**

Date	Opposition	Venue	For	Against
5 September	Auckland Central	Cornwall Park	3	15
12 September	Auckland West	Silverdale WMP	3	51
19 September	Northland South	Maungatoroto	15	31
26 September	North Harbour White	Westlake BHS	13	21

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against	
UNDER 16 CARDINAL	4	0	0	4	34	118	Place in Competition: 8th

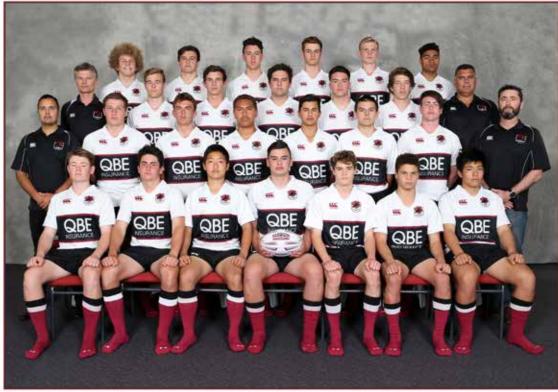


### **UNDER 16 WHITE**



### North Harbour Rugby Union Under 16 White Team - 2015





Back Row: Harry Collard, Finlay Brewis, Josh Waretini, Zachary Lassen, Joshua Corrigan, Mateaki (Lotu) Inisi

Third Row: Rob Knight (Physio), Jack Williamson, Jack Fuller, Benjamin Foley, Baylee Katipa, Josh Tanner, Mark Manihera (Head Coach)

Second Row: Alistair Beeton (Trainer), Kurtis Crawford-Hemi, Hamish Gledhill, Sione Fonua, Jayden Taine Kerekere, Ian Taylor,

Caleb Foster (Vice Captain), Paul Evans (Manager)

Jordyn Evans, Cameron Hey, Yasushi Katsuta, Reegan Pukepuke (Captain), Toby Snelgrove , Breyton Lenee, Ryotaro Ozaki Front Row:

Ethan Morrow, Zak Martin, Nick Cella (Assistant Coach), Simon McKennie (Assistant Coach), Casey Clark (Assistant Coach) Absent:



### **UNDER 16 WHITE STATISTICS**

Date	Opposition	Venue	For	Against
5 September	Auckland East	Cornwall Park	7	31
12 September	Auckland South	Silverdale WMP	3	17
19 September	Northland North	KeriKeri	17	33
26 September	North Harbour Cardinal	Westlake BHS	21	13

RESULTS SUMMARY	Played	Won	Drew	Lost	For	Against	
UNDER 16 WHITE	4	1	0	3	48	94	Place in Competition: 7th

### **UNDER 14 CARDINAL**



### North Harbour Rugby Union Under 14 Cardinal Team - 2015





Back Row: Jack Forde, Rhys Kingi, Mitchell Ross

Third Row: Pete Seufatu (Head Coach), Liam Vincent, Caiden Davidson, Riley Hardy, Joseph Grevel, Nick Mulvaney (Coach)

Second Row: Antony Nola, Harrison Eakin, Evan Williams, Talalelei Taape, Sofeni Savaka

Front Row: Jarmon Nui, Ben MacMillan, Frey Chamberlin, Lachlan Wallace, Haifa Tiapapa Soo, Karl Ruzich
Absent: Javier Leef, Daniel Winter, AJ Faavesi-Frost, Manaia Drage, Jackson Rice, Simon Cheesman (Manager)

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### **UNDER 14 CARDINAL STATISTICS**

Date	Opposition	Venue	For	Against
5 September	Auckland Central	Cornwall Park	29	30
12 September	Auckland West	Silverdale WMP	10	36
19 September	Northland South	Maungatoroto	12	47
26 September	Northland North	Auckland Marist	10	15

RESULTS SUMMARY	Played		Drew	Lost		Against	
UNDER 14 CARDINAL	4	0	0	4	61	128	Place in U14 Competition: 8th



### **UNDER 14 WHITE**



## North Harbour Rugby Union Under 14 White Team - 2015



Back Row: Ryan Mead, David Giles, Bryn Moloney, Callan Jamieson

Third Row: Jason Ross (Head Coach), Brooklyn Bonham, Samuel Wilson, Asimaveti Afu, Troy Brophy, Jack Robertson, Mark Nola (Manager)
Second Row: Hugh Christey (Physio), Eric Leef, Brandon Griffiths, Dylan Chesney, Te Ngaio Cleave, Sam Mason, Chandler Cunningham-South,

Conrad Leef (Assistant Coach)

Front Row: Ben Windress, Tayne Kerekere, Ryan Smith (Vice Captain), Leon Pearson (Captain), Jarrad Harford, Lewis Gravatt, Jock Mckenzie

Absent : Dylan Whinney, Halatoa Taufateau Auckind Sports Photography

### **UNDER 14 WHITE STATISTICS**

Date	Opposition	Venue	For	Against
5 September	Auckland East	Cornwall Park	0	29
12 September	Auckland South	Silverdale WMP	0	30
19 September	Northland North	KeriKeri	21	15
26 September	Auckland West	Auckland Marist	8	31

RESULTS SUMMARY			Drew	Lost		Against	
UNDER 14 WHITE	4	1	0	3	29	105	Place in U14 Competition: 6th

### **ROLLER MILLS**



### North Harbour Rugby Union Roller Mills Team - 2015







(Captain)

Played 6 Won 3

Lost 3 Points For 160 Points Against

91



Player Achievements 2015 RM Tournament Team Sam Davies Rory Taylor

2015 RM Player of the Year Rory Taylor

Back Row: Jared Leef, Cameron Holloway, Samuel Paotama, Ben Clarke, Rory Taylor, Rory Tapsell

Third Row: Tony Bruce (Coach), Ned Barry, Taine Murray, Danielle Menzies (Student Physio), Duke Larsen, Lamont Palmer, Adam Watson (Trainer)

Second Row: Shane Lodge (Coach), Hunter Rush, Rihari Wilson, Bradley Sherwood, Jed Cooper, Daniel Smith, Taine Walker-Blanchette,

Darren Ephraims (Coach)

Front Row: Alan Dela Cruz, Clayton Kotze, Christopher Barbour, Caleb Tangitau (Vice Captain), Connor Fair, Jackson Gravatt, Angus Henare

### **ROLLER MILLS STATISTICS**

Date	Opposition	Venue	For	Against
27 September	Thames Valley	Whangarei	62	7
29 September	Auckland East	Whangarei	5	32
30 September	Northland	Whangarei	32	5
1 October	King Country	Whangarei	51	0
2 October	Bay Of Plenty	Whangarei	7	51
3 October	Waikato - (3rd/4th Play-Off match)	Whangarei	10	22

RESULTS SUMMARY			Drew	Lost		Against	
ROLLER MILLS	6	3	0	3	167	117	Place in Roller Mills Tournament: 4th





# CLUB & SCHOOL FINALS RESULTS 2015

CLUB				
Premier 1 Championship	Massey	31	North Shore	26
Premier 2 Championship	Northcote	28	Takapuna	22
Premier 3 Championship	Silverdale	10	East Coast Bays	3
Colts (U21) Championship	Northcote Gold	29	Takapuna	24
Colts Development (U19) Championship	Northcote	24	Northcote Maroon	20
Under 85kg Championship	Takapuna	20	North Shore	13
Womens Development	East Coast Bays	30	Waitakere	3
Sevens Championship	Northcote	17	Takapuna	12
U20 Sevens Championship	Massey	21	Westlake BHS	5
Women's Sevens Championship	East Coast Bays	34	Helensville	0

OTHER CLUB RESULTS				
Premier 1 Plate	Northcote	41	East Coast Bays	28
Premier 1 First Rnd Shield	Massey			
Premier 1 Challenge Shield	East Coast Bays			
Premier Country Cup	Western Pioneers			
Premier 2 Plate	Western Pioneers	27	Glenfield	24
Premier 2 First Rnd Shield	Western Pioneers			
Colts (U21) Plate	Marist	21	Massey	20
Colts (U21) First Rnd Shield	Takapuna			
Under 85kg Plate	Northcote	30	Silverdale	17
Under 85kg First Rnd Shield	North Shore			

SECONDARY SCHOOLS				
1st XV 1A	Rosmini College 1st XV	13	Westlake BHS 1st XV	12
1st XV 1B	Westlake BHS 2nd XV	19	Birkenhead College 1st XV	3
1C	Rangitoto College 2nd XV	31	Northcote College 1st XV	8
2nd Grade	Kristin School 1st X\	/ & Kaipara Coll	ege 1st XV - Joint Winners	
3rd Grade	Massey High School 3rd XV	19	Orewa College 3rd XV	17
4th Grade (U69kg) Championship	Westlake BHS	14	Rosmini College	10
5th Grade Championship	Massey High School (1)	24	Rosmini College (1)	17
6th Grade Championship	Rosmini College	23	Mahurangi College	5
7th Grade Championship	Rosmini College (1)	33	Westlake BHS (1)	0
Girls	Kaipara College	36	Hato Petera College	32
Secondary School 7's Open Boys	Westlake BHS	19	Massey High School	12
Secondary School 7's U15 Boys	Westlake BHS	19	Massey High School	12
Secondary School 7's Open Girls	Kaipara College	40	Long Bay College	0
Secondary School 7's U15 Girls	Kaipara College	19	Long Bay College	7

OTHER SECONDARY SCHOOL	OL RESULTS			
4B (U69kg)	Auckland Grammar School	9	Mahurangi College	8
5B	Rangitoto College (1)	7	Northcote College	7
5C	Long Bay College	62	Hato Petera College	5
6B	Westlake BHS (2)	32	Whangaparaoa College	20
6C	Long Bay College	WBD	Northcote College	LBD
7B	Rangitoto College	24	Takapuna Grammar School	12
Girls Plate	Northcote College	66	Mahurangi College	0



# 2015 ANNUAL AWARD RECIPIENTS

#### JUNIOR PLAYER OF THE YEAR

ROLLER MILLS Rory Taylor - Rosmini College/Northcote

### SECONDARY SCHOOLS PLAYER OF THE YEAR

UNDER 14 CARDINAL Frey Chamberlin - Birkenhead College
UNDER 14 WHITE Sam Mason - Mahurangi College
UNDER 16 CARDINAL Tamarau McGahan - Rosmini College

UNDER 16 WHITE Breyton Lenee - Rangitoto College UNDER 18 SECONDARY SCHOOL GIRLS Pia Tapsell

**U18** Jack Bergin - Rosmini College

YOUNG PLAYER OF THE YEAR James Little - Takapuna Grammar

- Takapuna Grammar

### SENIOR PLAYER OF THE YEAR

UNDER 85KG Alyx Hodgson - North Shore
MAORI SENIOR Grant Thompson - North Shore
WOMENS SEVENS Stacey Martin - East Coast Bays
MENS SEVENS Ritchie Ah Chong - Western Pioneers
HIBISCUS WOMEN Jemma Palmer - East Coast Bays
DEVELOPMENT 2ND XV Shea Turner - Glenfield
2ND XV Josh Williams - Western Pioneers
U19 Connor Collett - Massey

### NORTH HARBOUR CLUB AWARDS

TOP GOAL KICKER IN PREMIER CLUB RUGBY

Willie Walker - North Shore

HIGHEST TRY SCORER PREMIER CLUB RUGBY

Ritchie Ah Chong - Western Pioneers

HIGHEST POINTS SCORER PREMIER CLUB RUGBY

Willie Walker - North Shore

PREMIER CLUB PLAYER OF THE YEAR Michael Little - Glenfield CLUB COACHES OF THE YEAR Jarrod Framhein. Tani Fuga.

Brendan Curran (Massey Premiers)

JUNIOR CLUB OF THE YEAR Mahurangi
MOST SUCCESSFUL CLUB IN UNION Northcote

### **REFEREES CLUB AWARDS**

BEST & FAIREST GRADES TEAM East Coast Bays Womens
BEST & FAIREST PREMIER TEAM East Coast Bays
BEST & FAIREST SENIOR CLUB PLAYER Michael Little - Glenfield

#### **NORTH HARBOUR UNION AWARDS**

**VOLUNTEER OF THE YEAR** Bruce Mitchinson

OUTSTANDING CONTRIBUTION TO JUNIOR RUGBY

John Trautvetter

OUTSTANDING CONTRIBUTION TO SEC SCHOOLS RUGBY

Colin Cowie

OUTSTANDING CONTRIBUTION TO SENIOR RUGBY

Chris Mitchell

**OUTSTANDING CONTRIBUTION TO MAORI RUGBY** 

Hayden Triggs

**ADMINISTRATOR OF THE YEAR Paul Evans** 

PREMIER COACHES REFEREE OF THE YEAR Brendon Pickerill REPRESENTATIVE COACHES OF THE YEAR Greg Aldous, Milan

Yelavich, Ben Afeaki (U19)

# NORTH HARBOUR SUPPORTERS CLUB PLAYER OF THE YEAR AWARD

Michael Little - Glenfield

### **NESTLE NUTRITION AWARD**

Sione Malfielo

### **ITM CUP AWARDS**

PROMISING PLAYER OF THE YEAR Hapakuki Moala-Liava'a - Massey
PLAYERS PLAYER OF THE YEAR Gerard Tuioti-Mariner - Massey
COACHES PLAYER OF THE YEAR Gerard Tuioti-Mariner - Massey





# NORTH HARBOUR RUGBY FOOTBALL UNION INC. FINANCIAL RESULTS 2015

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# SUMMARY OF RESULTS & GRAPHS

OR THE YEAR ENDED 31 DECEMBER 2015	2015 GROUP	2014 GROUP
TOTAL CURRENT ASSETS	<b>\$</b> 201,506	\$ 582,835
TOTAL NON-CURRENT ASSETS	703,407	465,304
TOTAL ASSETS	904,913	1,048,139
TOTAL CURRENT LIABILITIES	454,653	605,352
TERM LIABILITIES	160,000	-
TOTAL LIABILITIES	614,653	605,351.58
NET ASSETS	290,260	442,787
TOTAL ACCUMULATED FUNDS	290,260	442,787
TOTAL OPERATING REVENUE	4,745,700	4,851,371
TOTAL EXPENDITURE	4,898,227	4,813,069
NET SURPLUS / (DEFICIT) BEFORE DISTRIBUTIONS	(152,527)	38,302
SUMMARY OF REVENUE SOURCES		
Sponsorship and Signage Income	954,364	866,201
Grants	2,451,798	2,360,228
Match Takings	73,483	128,376
Super 15 Income	20,000	10,000
Endowment Fund Income	30,700	35,330
Share of BLP Revenue	971,843	1,114,853
Other Revenue	243,512	336,383
TOTAL OPERATING REVENUE	4,745,700	4,851,371
SUMMARY OF EXPENDITURE		
Administration - Community Rugby	1,614,885	1,555,178
Administration - Professional Rugby	222,294	202,264
Marketing Expenses	231,438	203,737
Match and Stadium Expenses	136,084	175,290
Coaching and Representative Expenses	1,474,180	1,425,457
Amateur Representative Expenses	206,286	169,806
Share of BLP Expenses	1,013,060	1,081,337
TOTAL EXPENDITURE	4,898,227	4,813,069

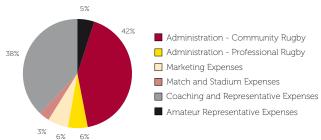


# REVENUE 2015 Sponsorship and Signage Income Grants Match Takings Super 15 Income Endowment Fund Income

■ Share of BLP Revenue

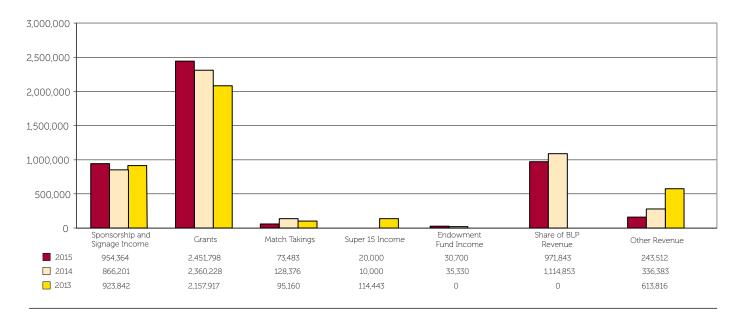
Other Revenue

### **EXPENDITURE 2015**

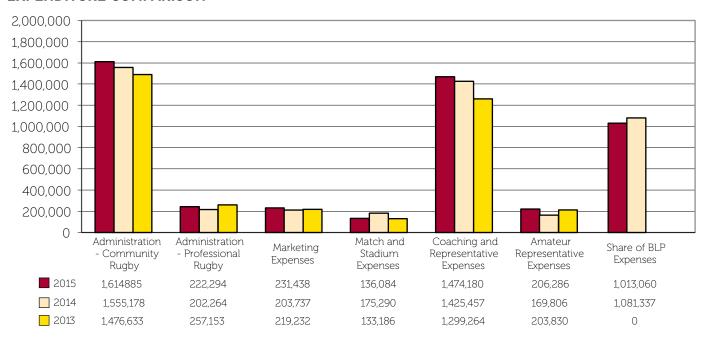


### **REVENUE COMPARISON**

52%



### **EXPENDITURE COMPARISON**



# COMMENTARY ON 2015 RESULTS COMPARATIVE TO 2014

There has been the following increases and decreases in the operating revenue and expenses between 2014 and 2015:

### **REVENUE**

- Sponsorship Income increased by \$88,163 for 2015 compared to 2014, Cash sponsorship in Team Harbour however reduced by \$41,337 from 2014. This was however compensated through cash sponsorship by Nestle and NZRU for the Milo promotion balls. Sponsorship In Kind however increased by \$79,500 from 2014 levels
- New Zealand Rugby Union Grant increased by \$2,907 for 2015 due to:

Registration Income	\$9,750
Referee Education Officer	\$7,036
NZRU Northern Region Funding	\$1,500
Rugby Administrator in Schools	\$3,244
NZRU KPI Fund (Registration)	\$32,621
Travel	-\$50
All Blacks	-\$50,000
Test Allocation/Even Allocation	-\$14,534
NZRU RDO Contestable Fund	\$1,625
NZRU Wider Auckland Strategy	\$11,715

- Increase in Gaming Trust income for 2015 by \$88,663 to 2014, due to favourable approvals through our Gaming Trust partners support in 2015.
- Decrease in Match Takings by \$54,893 from 2014, this is mainly attributable to an additional Game of Three Halves match hosted at QBE Stadium in 2014. Gate attendances for 5 home games and Season ticket sales was however above 2014 levels.
- Other Revenue Includes:

Affiliations Fees Clubs	\$123,176
Coaching Clinic	\$3,080
Rugby Development Income	\$5,690
Awards Night Ticket Sales	\$19,659
Kiwisport - Harbour Sports Trust	-\$18,805
NHST - High Profile Matches	\$100,000
Merchandise Sales	\$4,153
Interest	\$6,559

### **EXPENDITURE**

- Administration costs increased by \$79,737, mainly due increased costs in Salaries, Audit Fees (+\$1,313), Depreciation (+\$2,814), General Admin (+\$16,617), Lease Payments (+\$15,720), Motor Vehicle Expenses (+\$9,604), Presentations (+\$4,459),Professional Fees (+\$4,058). There were however reduced costs in Bank Charges (-\$1,292), Bad Debts (-\$2,665) and Postage/Telephones (-\$7,576).

- Marketing Expenses increased in 2015 by \$27,701 to 2014, this was mainly due to the Promotional Milo balls (\$49,980), however there was significant decreases in Game Marketing (-\$16,958), Sponsorship Hospitality (-\$7,771)
- Match and Stadium expense decrease of \$39,206 is directly attributable to Game of Three Halves match costs in 2014.
- Movement in the Coaching and Representative expenses, +\$85,203 from 2014 has been a result of the following factors:
- (1) Increase in Travel & Accommodation Costs \$30,596, Medical/Injured Player Costs \$22,204, General Expenses \$34,676. However Player payments have reduced by \$49,632 from 2014 levels. Increases in various codes in this classification is also due to increase in Sponsorship in Kind level increasing by \$62,000 from 2014.
- (2) Increase in Coaching & Representative spend in Amateur Rugby by \$36,480 from 2014 due increased costs of \$57,556 for Gear & Equipment, Laundry Costs \$3,388 Travel & Accommodation Costs \$10,772, General Expenses \$14,385, however reduction in Kiwisport coaching costs (-\$15,000), ARU invoice reversal and also \$24,000 reversal of unused accrual cushioned the large increase.

### **DIRECTORS NOTE**

During the 2014 year North Harbour Rugby Union Inc. (NHRU) entered into an agreement with the Auckland Rugby Union (ARU) and Northland Rugby Union (NRU) to establish RHLP. RHLP was established to hold 60% interest in the Blues Limited Liability Partnership (BLLP) to which the NZRU has granted license to operate the Super Rugby franchise for a period of 7 years from 1 September 2013. The remaining 40% is held by Bolton Equities Limited. Twelve months trading to 31 August 2015, BLP made a net loss of (\$233,659), of which 60% shareholding in RHLP equates to (\$140,195). Our share of 29.4% (\$41,217) has been brought into our 2014 financials. Current year financials should be read with a full set of accounts to get a better understanding of the accounts presented.

In 2015 RHLP further called on Loan from ARU & NHRU to a total amount of \$900,000 of which NHRU Inc. share was \$282,743. We have paid \$207,345 in 2015 year with a further \$75,398 paid in January 2016.

A full set of the audited North Harbour Rugby Union Incorporated Financial Statements for the year ended 31 December 2014 will be made available upon request.

Please contact Rohit Patel - Finance Manager at the Unions Office for this request









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